

SAP APO Interview Questions And Answers Guide.



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SAP APO Job Interview Preparation Guide.

Question # 1

What type of Questions can they ask on Personnel Management?

Answer:-

they can ask about your goals and objectives
hobbies sometimes to know u r learning capabilities
y did u quit the earlier organisation n so on this is
what i was asked

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Question # 2

What is Outlier group In APO?

Answer:-

Not sure if outlier group exist in APO....

Outlier: Lets say you have planned your expenses @ 500 \$ per month. However due to festivities you see sudden spike in your expenses in the month of Oct, Nov and Dec (say by 400). Your annual forecast was 6000 but due to recent 3 month activity actual is 7200. These spikes are called outlier.

Smoothing: When you account for these changes over a period of time (even distribution). In this case it would be 600 per month instead of 500 till Sept and 900 for Oct, Nov & Dec.

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Question # 3

What is consensus forecast?how its used?what are the FORECAST models involved in?

Answer:-

Consensus forecast refers to a business process, not a system function. It basically means forecast created with the mutual agreement of the various business functions, e.g. supply chain, finance, sales, etc.

As such it is not linked to any statistical forecast models (I assume you meant that) and you can use any and all models, it will not create a consensus forecast for you.

You have to take your numbers and discuss and agree about them with your colleagues of the different departments. That's what will make your forecast consensus based.

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Question # 4

How to find out one organization using multi-org or single org?

Answer:-

If i am not wrong looking at the company code available on the system will tell us weather its single or multiple organisation

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Question # 5

What is meant by functional specifications involved in poand ap?

Answer:-



Functional specifications are needs to prepared and given by functional consultant to the technical team or ABAP Consultant.. so that they make enhancements..develop as per clients requirements.

Asume that you have purchase report: which contains characters and key figures.. such as PO DATE, MATEIRAL NUMBER, MATERIAL DESCRIPTION, PO VALUE" AND AND SO ON.. BUT standard report does'nt support for client's for eg..Total consumption at production or Qty used it for manufacturing"

One has to give specifications..such why it is required, what is the use of new object, what specifications are required to develop by ABAP TEAM..

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