

# Private Stock Interview Questions And Answers Guide.



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# Private Stock Job Interview Preparation Guide.

## Question # 1

What is a private placement?

### Answer:-

A private placement is when you sell your company's stocks or bonds to private investors.

Example:

If you run a start-up shopping site, you might offer private stocks to a private investor. This investor gives you money to fund your burgeoning start-up in hopes that he or she will see a large financial return on their investment.

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## Question # 2

Who can invest in a private stock offering?

### Answer:-

Private placements must come from what the SEC terms an "accredited investor" but know for starters that accredited investors are generally wealthy individuals or organizations.

Example:

For a single person to be classified as an accredited investor, they must have a net worth of \$1 million or a yearly income of \$200,000. Trusts, banks, investment and insurance companies also qualify.

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## Question # 3

What documents should be holding for a private stock offering?

### Answer:-

- \* Operating Agreement
- \* Private Placement Memorandum
- \* Subscription Agreement
- \* Accredited Investor Questionnaire Form

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## Question # 4

What is an operating agreement?

### Answer:-

An operating agreement is a legal status and a plan that shows how your business runs will be crucial in securing the sort of savvy investors your small business will want.

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## Question # 5

What is a private placement memorandum?

### Answer:-

A private placement memorandum outlines the terms and conditions upon which you are offering interests in your business. You can think of it as a brochure for your business, where you alert potential investors to the facts they will need to know about your company. You can set the amount of stocks you are offering overall, the price for each, how many an investor can purchase, when that investor will receive stocks, and pertinent information about your company (such as its founders, age, projected profit, etc.).

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## Question # 6

What is private stock offering?

### Answer:-



A private stock offering is when you sell securities in your business without an initial public offering, It is usually called an IPO.

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### Question # 7

What is a subscription agreement?

#### Answer:-

A subscription agreement is an agreement. When a private investor decides to purchase securities in your small business, a subscription agreement is the contract you use to put the investment in writing. It should note the price and amount of stocks being purchased in addition to information about the company itself.

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### Question # 8

What is an accredited investor questionnaire form?

#### Answer:-

An accredited investor questionnaire is used by companies and individuals to validate that they are in fact an accredited investor as defined by the SEC. Making sure your investors are accredited investors can save you a lot of hassle down the road when your business is growing even faster. Lawyer provides this form as part of the Subscription Agreement.

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### Question # 9

What is secured business loan?

#### Answer:-

Secured business loans require the borrower to provide collateral or any form of acceptable security against the amount being borrowed. Depending on the lender's criteria. The borrower can use his or her home, car, equipment, inventory, cash savings and/or accounts receivable to guarantee that the loan will be repaid.

Secured loans pose less risk to the lender since they have something that can be called upon when the borrower defaults on his repayment. As such, this type of loan offers higher loan amounts, lower interest rates, faster approval rates and longer repayment terms.

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### Question # 10

What is unsecured business loan?

#### Answer:-

Unsecured business loans do not require any collateral and merely rely on the credit history and financial capability of the borrower. This type of loan is usually offered to individuals or business owners who are considered to have good credit or those who have large balance sheets, short-term assets and/or impressive cash flows that are in excess of the required loan payment.

Unsecured loans carry more risks, they offer lower loan amounts, higher interest rates and shorter repayment terms. Despite these things, however, unsecured loans can be a relatively easy and flexible way for business owners to get additional funding for their endeavors.

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### Question # 11

What is a registered agent?

#### Answer:-

A registered agent receives important legal and tax documents on behalf of a business-corporation or LLC. They also can receive services of process (SOP) when a business entity is a party in a legal action, like a lawsuit or summons. A registered agent may also receive paperwork from the state for the yearly renewal of the business's charter. Either a member of the company or a third party (like a lawyer or service company) can act as a registered agent.

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### Question # 12

Why is a registered agent needed for small businesses?

#### Answer:-

Owning your own small business is a 24/7 job. You work during the day, think about work at night, and probably even wake up mid-slumber to jot down a great new idea to improve your processes.

When you are a business owner and you are always working even if you are not at work.

But what happens if you or your business is served a summons, a lawsuit, or official state documents and you are not in? Business law dictates that you must, at all times, have a registered agent available to receive these documents during normal business hours.

This agent which can be a business or individual must be on hand to receive and sign for those documents. The idea is to make sure these processes (such as the receipt of tax documents or notice of a lawsuit) are as smooth as possible and to keep people from claiming the information got "lost in the mail."

That is why every business needs a registered agent. It is also why many businesses especially single-owner companies and smaller entities-often select a registered agent not on their premises.

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### Question # 13

How much time it takes for business entity filings?

#### Answer:-

After filing for incorporation for your business, you will have to wait for the state to process your application which depends on the state with which you chose to incorporate.

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### Question # 14

What is service of process?

#### Answer:-

Service is the delivery of legal documents, such as mail, fax, email or personal delivery. Process refers to legal documents such as a lawsuit, summons or complaint, wage garnishments, subpoenas for records and official state correspondence. You are required to have a registered address with the state where you will receive service of process.

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### Question # 15

How will the service of process affect the business?

#### Answer:-

If you do not respond to certain service of process, you may have your company suspended or terminated. Also, if your company does not respond to a legal notice such as lawsuit, you may get a default judgment instead of appropriate relief.

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### Question # 16

Can I be my own registered agent?

#### Answer:-

You can, but you must be available during normal business hours. You also have to have an address located in the state where your business is registered and any states where the company is doing business. Your name and address must also be listed in public records.

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### Question # 17

How many types of privately owned businesses are there?

#### Answer:-

- \* Sole proprietorship
- \* Partnership
- \* Corporation

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### Question # 18

What is a sole proprietorship?

#### Answer:-

A sole proprietorship is a business owned by one person. The owner may operate on his or her own or may employ others. The owner of the business has total and unlimited personal liability of the debts incurred by the business. This form is usually relegated to small businesses.

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### Question # 19

What is a partnership?

#### Answer:-

A partnership is a form of business in which two or more people operate for the common goal of making profit. Each partner has total and unlimited personal liability of the debts incurred by the partnership. There are three typical different types of classifications for partnerships:

- \* General partnerships
- \* Limited partnerships
- \* Limited liability partnerships

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### Question # 20

What is corporation?

#### Answer:-

A business corporation is a for-profit, limited liability or unlimited liability entity that has a separate legal personality from its members. A corporation is owned by multiple shareholders and is overseen by a board of directors which hires the business's managerial staff. Corporate models have also been applied to the state sector in the form of government-owned corporations. A corporation may be privately held (that is, held by a few people) or publicly traded.

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### Question # 21

What is a privately owned enterprise?

#### Answer:-

A privately owned enterprise refers to a commercial enterprise that is owned by private investors, shareholders or owners (usually collectively, but they can be owned by a single individual) and is in contrast to state institutions, such as publicly owned enterprises and government agencies. Private enterprises comprise the private sector of an economy.

An economic system that contains:

- \* a large private sector where privately run businesses are the backbone of the economy
- \* business surplus is controlled by the owners, is referred to as capitalism.

This contrasts with socialism, where industry is owned by the state or by all of the community in common. The act of taking assets into the private sector is referred



to as privatization. The goal of private enterprise differs from other institutions, the major difference being private businesses exist solely to generate profit for the owners or shareholders.

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### Question # 22

Tell me about ownership of stock?

**Answer:-**

In countries with public trading markets, a privately held business is generally taken to mean one whose ownership shares or interests are not publicly traded. Often, privately held companies are owned by the company founders and/or their families and heirs or by a small group of investors. Sometimes employees also hold shares of private companies. Most small businesses are privately held.

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### Question # 23

Please tell me about reporting obligations and restrictions?

**Answer:-**

Privately held companies generally have fewer or less comprehensive reporting requirements and obligations for transparency, via annual reports, etc, than publicly traded companies do.

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### Question # 24

What is a private equity?

**Answer:-**

A private equity is an asset class consisting of equity securities and debt in operating companies that are not publicly traded on a stock exchange.

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### Question # 25

What is a growth capital?

**Answer:-**

Growth Capital refers to equity investments, most often minority investments, in relatively mature companies that are looking for capital to expand or restructure operations, enter new markets or finance a major acquisition without a change of control of the business.

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### Question # 26

What is a mezzanine capital?

**Answer:-**

Mezzanine capital refers to subordinated debt or preferred equity securities that often represent the most junior portion of a company's capital structure that is senior to the company's common equity. This form of financing is often used by private equity investors to reduce the amount of equity capital required to finance a leveraged buyout or major expansion. Mezzanine capital is often used by smaller companies that are unable to access the high yield market allows such companies to borrow additional capital beyond the levels that traditional lenders are willing to provide through bank loans.

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### Question # 27

What is a venture capital?

**Answer:-**

Venture capital is a broad subcategory of private equity that refers to equity investments made, typically in less mature companies, for the launch of a seed or start-up company, early stage development, or expansion of a business.

Venture capital is sub-divided by the stage of development of the company ranging from early stage capital used for the launch of start-up companies to late stage and growth capital that is often used to fund expansion of existing business that are generating revenue but may not yet be profitable or generating cash flow to fund future growth.

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### Question # 28

Tell us about distressed and special situations?

**Answer:-**

Distressed or Special Situations is a broad category referring to investments in equity or debt securities of financially stressed companies.

The "distressed" category encompasses two broad sub-strategies including:

\* "Distressed-to-Control" or "Loan-to-Own" strategies where the investor acquires debt securities in the hopes of emerging from a corporate restructuring in control of the company's equity.

\* "Special Situations" or "Turnaround" strategies where an investor will provide debt and equity investments, often "rescue financing" to companies undergoing operational or financial challenges.

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### Question # 29

List some strategies that can be considered private equity?

**Answer:-**

Other strategies that can be considered private equity or a close adjacent market include:

- \* Real Estate
- \* Infrastructure
- \* Energy and Power
- \* Merchant banking
- \* Fund of funds
- \* Royalty fund

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**Question # 30**

Define real estate in private equity?

**Answer:-**

In the context of private equity this will typically refer to the riskier end of the investment spectrum including "value added" and opportunity funds where the investments often more closely resemble leveraged buyouts than traditional real estate investments. Certain investors in private equity consider real estate to be a separate asset class.

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**Question # 31**

Please tell me about energy and power?

**Answer:-**

Energy and power investments in a wide variety of companies (rather than assets) engaged in the production and sale of energy, including fuel extraction, manufacturing, refining and distribution (Energy) or companies engaged in the production or transmission of electrical power (Power).

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**Question # 32**

What is merchant banking?

**Answer:-**

Negotiated private equity investment by financial institutions in the unregistered securities of either privately or publicly held companies.

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**Question # 33**

Tell me about fund of funds?

**Answer:-**

Investments made in a fund whose primary activity is investing in other private equity funds.

The fund of funds model is used by investors looking for:

- \* Diversification but have insufficient capital to diversify their portfolio by themselves
  - \* Access to top performing funds that are otherwise oversubscribed
  - \* Experience in a particular fund type or strategy before investing directly in funds in that niche
  - \* Exposure to difficult-to-reach and/or emerging markets
- Superior fund selection by high-talent fund of fund managers/teams

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**Question # 34**

Define royalty fund?

**Answer:-**

An investment that purchases a consistent revenue stream deriving from the payment of royalties. One growing subset of this category is the healthcare royalty fund, in which a private equity fund manager purchases a royalty stream paid by a pharmaceutical company to a drug patent holder. The drug patent holder can be another company, an individual inventor or some sort of institution, such as a research university.

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**Question # 35**

What are the advantages of a public company's securities?

**Answer:-**

Publicly traded companies are able to raise funds and capital through the sale (in the primary or secondary market) of their securities, whether debt or equity. This is the reason publicly traded corporations are important prior to their existence, it was very difficult to obtain large amounts of capital for private enterprises. The profit on stock or bonds is gained in form of dividend or capital gain to the holders of such securities.

The financial media and analysts will be able to access additional information about the business.

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**Question # 36**

What are the disadvantages of a public company's securities?

**Answer:-**

Publicly traded companies are generally required to have their accounts audited by outside auditors and then publish the accounts to their shareholders. Besides the cost, this may make useful information available to competitors. Various other annual and quarterly reports are also required by law.



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### Question # 37

Describe unlimited company?

#### Answer:-

An unlimited company or private unlimited company is a hybrid company (corporation) incorporated either with or without a share capital (and similar to its limited company counterpart) but where the legal liability of the members or shareholders is not limited, that is, its members or shareholders have a joint, several and non-limited obligation to meet any insufficiency in the assets of the company to enable settlement of any outstanding financial liability in the event of the company's formal liquidation. The joint, several and non-limited liability of the members or shareholders of the company to meet any insufficiency in the assets of the company (to settle its outstanding liabilities if any exist) only applies upon the formal liquidation of the company. Therefore, prior to any such formal liquidation of the company, any creditors or security holders of the company may only have recourse to the assets of the company and not to those of its members or shareholders.

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### Question # 38

Tell me about private company limited?

#### Answer:-

A private company limited by shares, usually called a private limited company (Ltd.) (though this can theoretically also refer to a private company limited by guarantee), is the private limited type of company incorporated under the laws of England and Wales, Scotland, that of certain Commonwealth countries and the Republic of Ireland. It has shareholders with limited liability and its shares may not be offered to the general public, unlike those of a public limited company (plc).

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### Question # 39

What does limited by shares mean?

#### Answer:-

Limited by shares means that the company has shareholders, and that the liability of the shareholders to creditors of the company is limited to the capital originally invested, i.e. the nominal value of the shares and any premium paid in return for the issue of the shares by the company. A shareholder's personal assets are thereby protected in the event of the company's insolvency, but money invested in the company will be lost.

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### Question # 40

Define infrastructure?

#### Answer:-

Infrastructure investments in various public works (e.g., bridges, tunnels, toll roads, airports, public transportation and other public works) that are made typically as part of a privatization initiative on the part of a government entity.

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### Question # 41

What is secondary investment?

#### Answer:-

Secondary investments refer to investments made in existing private equity assets. These transactions can involve the sale of private equity fund interests or portfolios of direct investments in privately held companies through the purchase of these investments from existing institutional investors. By its nature, the private equity asset class is illiquid, intended to be a long-term investment for buy and hold investors. Secondary investments provide institutional investors with the ability to improve vintage diversification particularly for investors that are new to the asset class.

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