

Manager Imports Interview Questions And Answers Guide.



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Manager Imports Job Interview Preparation Guide.

Question # 1

What is your greatest weakness for position of import export manager?

Answer:-

1. Ways to answer:

a) First way: Turning your strong point into weak point.

For example: I am a perfectionist and therefore, I rarely believe in anyone who can work as well as me. As a result, I am afraid to delegate important tasks to others. This approach has a weak side as that if you are not clever, you will cause the employer to believe that you are cheating him.

b) Second way: Solving your weakness absolutely.

A better approach is that you state one point which was once your weakness, but you have done well to resolve it.

For example: I tended to be a perfectionist, therefore I didn't like to delegate to others. But I have found out that in order to develop the organization, everyone in the organization must be experienced with many tasks and this is very good for an efficient team work.

2. Steps to answer:

* You need to show it through your attitude and voice: It is really your weakness. And, you may also state some situations how much that weakness has caused you difficulties.

* Give your solution to resolve that weakness, partly or wholly.

* Solutions to a weakness may be training, mentoring, etc

3. Interview Tips for "weakness" question:

* This is a common question in any interview, so don't try to avoid answering it.

* Never mentioning a weakness that relates to a crucial requirement of the job.

* Don't try to make up a weakness.

* Don't say you have no weakness. No one is perfect, therefore, you shouldn't say you have no weakness.

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Question # 2

What experience do you have in this field as import export manager?

Answer:-

Answer tips

* Speak about specifics that relate to the position you are applying for. If you do not have specific experience, get as close as you can.

* If you are being asked this question from your employer then you can explain your experience. Tell the employer what responsibilities you were performing during your job. You can tell what programs you developed and what modules you worked on. What were your achievements regarding different programs.

Answer sample

I have been working with computers since 2001. I also have a degree in network support/computer repair. I have built my last 3 computers, have work with Dell as an employee. So I have around 15 years experience working with computers.

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Question # 3

What are Roles and Responsibilities of Manager Imports?

Answer:-

The primary responsibility of the Import/Export Manager is production planning and expediting; materials management; transportation to and from the plant; shipping, receiving and traffic management.

The Import/Export Manager manages the import and export compliance programs to ensure all import and export activities comply with u.s. And foreign government laws and regulations.

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Question # 4

What is the use of IGNORE option in the Export and Import?

Answer:-

When you put IGNORE=Y it is simply ignore the previous backup. That means, while during backup where you can stop and add another backup or file. It store the that adding file only, not whole backup.

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Question # 5

Explain Import and Export Manager Competencies?

Answer:-

The complete Import/Export Manager Manager's Guide includes the 31 key competencies expected of Import/Export Manager. The report defines each Competency in detail. The report also explains what level of proficiency Import/Export Manager should have in that Competency, as well as how important that Competency is to performing the role well.

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Question # 6

Explain Organizational Role as Manager Imports?

Answer:-

The Import/Export Manager typically serves as member of management and is considered a senior level consulting within the organization. As such, the Import/Export Manager provides functional, technical or process leadership. The organization will depend on this person's management of multiple teams. The Import/Export Manager generally is responsible for high complexity and ambiguity. As such, the Import/Export Manager provides tactical responsibilities.

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Question # 7

What have you done to improve your knowledge for import and export in last year?

Answer:-

Answer tips

- * Try to include improvement activities that relate to the job. A wide variety of activities can be mentioned as positive self-improvement. Have some good ones handy to mention.
- * Employers look for applicants who are goal-oriented. Show a desire for continuous learning by listing hobbies non-work related. Regardless of what hobbies you choose to showcase, remember that the goal is to prove self-sufficiency, time management, and motivation.

Answer samples

- * Every should learn from his mistake. I always try to consult my mistakes with my kith and kin especially with elderly and experienced person.
- * I enrolled myself into a course useful for the next version of our current project. I attended seminars on personal development and managerial skills improvement.

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Question # 8

Explain Import and Export Manager Job Responsibilities?

Answer:-

The Import/Export Manager generally has the following responsibilities:

- * Managing the development, implementation and maintenance of import and export compliance policies and procedures.
- * Developing and executing risk assessments of import and export compliance programs to ensure that all sites follow established policies and procedures.
- * Overseeing all import and export activities to ensure compliance with laws and regulations; consulting with legal experts to resolve any legal compliance issues or concerns.
- * Conducting training on government laws, rules and regulations as they pertain to organizational products, services and technologies.

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Question # 9

Competency Based Import Export assistant interview questions:

Answer:-

- * Describe a situation in which you had to collect information.
- * How did you react when faced with constant time pressure?
- * What techniques and tools do you use to keep yourself organized?
- * Why did you decide to pursue this career?
- * How do you feel about taking no for an answer?

Say something relevant to the objective line in the resume. Discuss any attributes that may set you apart from other job candidates. Focus on positive achievements and views.

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Question # 10

Situational Import export assistant interview questions:

Answer:-

- * How did you handle meeting a tight deadline?
- * What do you think, would you be willing to travel for work?
- * What parts of your education do you see as relevant to this position?
- * What support training would you require to be able to do this job?
- * What three character traits would your friends use to describe you?

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Question # 11

Behavioral Import export assistant interview questions:

Answer:-

- * Do you work well under pressure?
- * Do you have any questions for me?



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- * What do you like and dislike about the job we are discussing?
- * Give me an example of a high-pressure situation?
- * What kind of events cause you stress on the job?

If you can come up with an example that relates to the position you're applying for that would be even better. Think of actual examples you can use to describe your skills. Discuss any attributes that may set you apart from other job candidates.

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Question # 12

Import Export Manager interview questions for Behavioral interview:

Answer:-

- What problems do you have getting along with others?
- What gets you out of bed in the morning?
- What are your long and short range plans?
- What is the least relevant job you have held?
- What is the last movie you watched?
- What can I do for you?
- What was the most important thing you learned in school?

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Question # 13

Import Export Manager interview questions for Panel job interview:

Answer:-

- * What salary range are you looking for?
- * What are the qualities of a good Import Export Manager?
- * Do you prefer to work in a small, medium or large company?
- * What have you learned from your past jobs that related to Import Export Manager?
- * Describe a decision you made that was unpopular and how you handled implementing it.
- * How do you react to instruction and criticism?
- * How do you make your decisions in general?

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Question # 14

Communication skills based Import Export assistant interview questions:

Answer:-

- * Which subjects did you enjoy during your qualifying degree?
- * What is the difference between a good position and an excellent one?
- * What do you see yourself doing within the first days of this job?
- * What type of work environment do you prefer?
- * What's most important to you in a new position?

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Question # 15

Difficult Import Export Manager interview questions:

Answer:-

- What's the worst mistake you've made at work and how did you deal with it?
- Can you provide references from your current or previous employer?
- What can you do for us that someone else can't do?
- What is your definition of intelligence?
- Do you have a geographic preference?
- What computing skills do you have?
- What sports do you play?

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Question # 16

Basic Import export assistant interview questions:

Answer:-

- * What is more important to you: the money or the work?
- * A team experience you found disappointing.
- * Have you ever had to deal with conflicting deadlines?
- * Give an example of a time you successfully worked on a team.
- * Tell me about how you worked effectively under pressure.

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Question # 17

Import Export Manager interview questions for Phone interview:

Answer:-

- What sports are you/have you been involved in?
- What computing skills do you have?
- What contributions have you made to a group project?



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What is your current salary package?
What contributions do you think that you could make to this company?
What do you hope to gain from working here?
Whom may we contact for references?

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Question # 18

Video interview of Import Export assistant:

Answer:-

- * How would you weigh a plane without scales?
- * Situation in which you had to arrive at a compromise.
- * Where do you see yourself in five years time?
- * What was the most complex assignment you have had?
- * If you were hiring a person for this job, what would you look for?

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Question # 19

Coordinator of Import Export Documentation Interview Questions:

Answer:-

1. First, identify key goals, tasks, job description of import export coordinator position and then make a list of questions: How to do, How to perform to reach... and answer them.
2. Ref list of 95 management interview questions with answers.
3. Make a list of things which are necessary for an interview such as common interview questions, interview answer tips... and prepare them carefully.
4. Listen interview questions carefully and then think twice before speaking out your answers.
5. Practice fluently before entering an interview.
6. Prepare examples which you will use in your interview answers.
7. Use our free e-books as your reference.
8. Do not forget to send the employer a thank letter after finishing your interview few days later.

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Question # 20

Strengths and Weaknesses of Import export assistant interview questions:

Answer:-

- * What are you expecting from this firm in the future?
- * What are three positive character traits you don't have?
- * How do you see your job relating to the overall goals?
- * Who else have you applied to/got interviews with?
- * What do you believe are your key strengths?

Note down your answers. These may be useful later if the interviewers wish to confirm any answer with you as they forget or wish to discuss more. The most important thing you should do is make sure to relate your answer to your long-term career goals. You may receive very helpful advice from an outsider who, like the interviewers, may tell if you answer properly or not.

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Question # 21

Import Export Manager interview questions for Group interview:

Answer:-

- * What problems have you encountered at work?
- * Why do you believe you are qualified for this Import Export Manager position?
- * Example of adaptation to changes and the difficulties.
- * When did you last update your Import Export Manager education?
- * Situation where others disagreed with your ideas.
- * What kinds of situations do you find most stressful?
- * Give an example of situations when your leadership skills were needed.

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Question # 22

Phone interview Import export assistant interview questions:

Answer:-

- * When were you most satisfied in your job?
- * Tell me about yourself.
- * What are your long-term goals or career plans?
- * Tell me about your strengths.
- * What has been your most successful experience in speech making?

Keep your answer simple, direct and positive. Have some good ones handy to mention. Just wait for them ending their questions then answer.

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Question # 23

Import Export Manager interview questions for General job interview:

Answer:-



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What qualities should a successful manager possess?
When do you plan to retire?
What significant trends do you see in our industry?
Why aren't you earning more money at this stage of your career?
Why aren't your grades higher?
How do you determine your priorities when you have multiple projects?
What do you think it takes to be successful in a company like ours?

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Question # 24

Are you familiar with the term C.F.R. & C.I.F.?

Answer:-

C.F.R. is the short form of Cost and Freight & C.I.F. means Cost Insurance and Freight.

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Question # 25

Define C.F.R. & C.I.F. works?

Answer:-

Cost and Freight indicates the delivery of the goods on top of a container through the payment of all the ordinary charges and to get the shipment to the named docks by the seller. There are always several risks in this shipment. Cost Insurance and Freight specifies that there is automatic arrangement of insurance for the sellers.

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Question # 26

Describe a typical work week for you as Manager Imports?

Answer:-

Interviewers expect a candidate for employment to discuss what they do while they are working in detail. Before you answer, consider the position you are applying for and how your current or past positions relate to it. The more you can connect your past experience with the job opening, the more successful you will be at answering the questions.

It should be obvious that it's not a good idea talk about non-work related activities that you do on company time, but, I've had applicants tell me how they are often late because they have to drive a child to school or like to take a long lunch break to work at the gym.

Keep your answers focused on work and show the interviewer that you're organized ("The first thing I do on Monday morning is check my voicemail and email, then I prioritize my activities for the week.") and efficient.

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Question # 27

What kind of salary do you need as Manager Imports?

Answer:-

A loaded question. A nasty little game that you will probably lose if you answer first. So, do not answer it. Instead, say something like, That's a tough question. Can you tell me the range for this position? In most cases, the interviewer, taken off guard, will tell you. If not, say that it can depend on the details of the job. Then give a wide range.

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Question # 28

Explain how you would be an asset to this import export organization?

Answer:-

You should be anxious for this question. It gives you a chance to highlight your best points as they relate to the position being discussed. Give a little advance thought to this relationship.

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Question # 29

What is your greatest strength as Manager Imports?

Answer:-

Numerous answers are good, just stay positive. A few good examples: Your ability to prioritize, Your problem-solving skills, Your ability to work under pressure, Your ability to focus on projects, Your professional expertise, Your leadership skills, Your positive attitude

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Question # 30

What have you done to improve your knowledge in the last year as Manager Imports?

Answer:-

Try to include improvement activities that relate to the job. A wide variety of activities can be mentioned as positive self-improvement. Have some good ones handy to mention.

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Question # 31

Any question?



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Answer:-

Always have some questions prepared. Questions prepared where you will be an asset to the organization are good. How soon will I be able to be productive? and What type of projects will I be able to assist on? Are examples.

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Question # 32

What experience do you have in this field as Manager Imports?

Answer:-

Speak about specifics that relate to the position you are applying for. If you do not have specific experience, get as close as you can.

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Question # 33

What is Consignee?

Answer:-

It is a firm, person or representative, to whom a shipper or seller sends merchandise .He, is considered as the owner of the merchandise for the reason of the imbursement of customs duties.

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Question # 34

What do you mean by the Certificate of Origin?

Answer:-

Certificate of Origin is a kind of documents in which the certification of the merchandise is made as the origin of the country.

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Question # 35

What is Collection in Exports?

Answer:-

It is the process of collecting money for a merchant against a draft drawn on a bargain hunter abroad.

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Question # 36

What do you mean by Shipment?

Answer:-

Shipment is an act or an illustration of shipping the resources.

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Question # 37

What do you mean by the term Import and Export?

Answer:-

Import is the trading process, when we buy various resources such as products and services, carry them from another country and ship it to the home country. Export is the supply of these resources from home country to another country for shipment purpose.

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Question # 38

What is Clean Bill of Lading?

Answer:-

It is a bill signed by the transportation company. Its work is to check the process of shipment in the good and appropriate conditions.

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Question # 39

What is Chamber of Commerce?

Answer:-

It is an association of businessmen whose reason is to endorse money-making and industrial happiness in the community.

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