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Manager Airline Job Interview Preparation Guide.

Question #1

What is your definition of failure?

Answer:-

This question is really just the opposite of your definition of success. What does failure mean to you and how do you know you have failed within a given time frame. Keep in mind that failure is just a perspective.

"For starters, failure is an event and not a person and you only fail if you quit and I'm not a quitter. I may not complete a project on time or miss an important deadline, but that does not qualify as having failed in my book. If I complete a task, but miss a deadline, I still consider it a success because I finished, but without the desired result."

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Question # 2

Tell us what information do you need before making a decision?

Answer:

You want to tailor your answer to match the job or their corporate culture. For example, if you're interviewing to be an airline pilot, don't tell the interviewer that you like to sleep on things before making a decision.

Or, if you're interviewing for a medical position, you don't want to come across as one who makes decisions on a hunch.

"Before I make any kind of important decision, I first consider all the surrounding facts, possible outcomes and the desired goal. I won't hesitate to seek an outside opinion and I generally do, but I am the one who makes the ultimate decision.

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Question # 3

Tell me how would your members of staff describe you?

Answer:-

This type of question gives you the opportunity to tell the panel what qualities you possess that are relevant to the management role. Don't be modest when answering these questions. Here's a great response:

"My members of staff would say that I am an effective leader who injects enthusiasm and motivation in to the team. They would also say that I am results driven and that, whilst I am fair, I also expect a hard day's work from everyone."

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Question #4

Explain me what are you most proud of in your career?

Answer:-

Bishop, a retained executive recruiter, often gets blank stares when she asks candidates this question. "I don't know ... that's a good question! is often the answer," she says.

There should be no pause or confusion -- whatsoever.

The best way to answer this question is to tell them one significant accomplishment and explain why you are proud of it. In other words, how did your proud moment impact the bottom line, overcome a hurdle or knock out a personal goal?

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Question #5

What do you see yourself doing in five years?

Answer:

This one is all about job commitment.

Some people make job hopping a career in of itself, and your answer here can be telling. Here, your interviewer is determining if you are:

- * someone who sets goals
- * someone who has a vision
- * someone who is reliable
- * someone who demonstrates commitment
- * someone who is loyal



While no interviewer expects someone to stay at a company forever, try and craft your response in such a way that shows progression in your career, and alignment with the Company's needs and future. Again, self awareness is key - your employer doesn't want to send you down an unwanted path, resulting in wasted time and energy for everyone.

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Question #6

Tell us what is your viewpoint of management?

Answer-

Management interview questions like this are asked to find out what kind of leader you are. Should you ever get placed in a management role, how will you delegate the workload or teach your co-workers.

"I believe the main goal of any management position is to get things done by evenly distributing the workload to the most qualified members of the team. They also make sure that each member of the team has all the resources and training that are necessary to complete the job.

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Question #7

Do you know who our competitors are, tell me?

Answer:-

Do your homework and research the company and find out who are their competitors. Management interview questions like this will quickly reveal how well you conducted your research prior to the interview.

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Question # 8

Tell me what do you think of management in general?

Answer:-

This type of question is asked to see how well you understand the responsibilities of being a manager. Here's a brilliant response to this kind of question:

"I strongly believe that managers have a responsibility to manage, to lead and to drive through the organisations goals and missions. They also have a responsibility to implement change within their team. A manager must be a positive role model and should always expect high standards from his or her staff. Although being a manager can be tough at times, it is also highly rewarding if done correctly. It is essential that a team believes in their manager manager's aspirations and it is the manager's responsibility to maintain levels of enthusiasm and motivation. This can be achieved by keeping regular contact with all team members and holding regular briefings and appraisals."

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Question #9

Explain me how do you manage your time?

Answer:

Obviously, your answer should reflect that you are a self starter and never put things off. They want to hear that you set goals for your work and how you prioritize them.

"I only have so many hours in the day to get my work done and I have found that if I don't create daily, weekly, and monthly goals, it seems like nothing ever gets done. I keep track of all my responsibilities and goals in spreadsheet and review them daily.

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Question # 10

Do you know what skills are we lacking?

Answer:-

How you explain your biggest weakness is one of the most telling interview questions of all. "Interviewees show up thinking they should just be talking about what they're great at, but I'm more interested in where the gaps are and if they are self-critical," says Mel Carson of Delightful Communications, a social media consultancy company.

To answer this, LinkedIn's Career Expert Nicole Williams recommends that you should never draw negative attention to yourself by stating a weakness that would lead an employer to think you're not the best person for the job. An honest but positive answer would be something like "I have a tendency to say yes and get over-committed," Williams suggests. "Then follow that with an example of how you are working on prioritizing and setting personal limits."

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Question # 11

Our field is always changing. As such, what have you done with regards to personal development when it comes to our posted Manager Airline POSITION in the last 12 months?

Answer:

That is a really great question. While I haven't had the opportunity to develop within this particular role per se, I have actually become very involved in my local foodbank this year. This has taught me a great deal about community, teamwork, and taking initiative.

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Question # 12

As you know we are a fast moving organization and things are always changing, how do you think you will fit in with our ever changing and fast paced environment?

Answer:-

"Our company has 20 field sales reps and they need to receive their email on the cell phone. This is something the IT department knows little about and has never supported mobile devices for a variety of reasons. The request came down from the president and we needed to make this happen immediately. I was out of my element on this one and knew little about the subject, but I was assigned the entire task with a short deadline. So I researched the various technologies



that would support our needs, tested several of them and after 3 weeks of hard work I presented my findings to the sales department and allowed them to make a decision on one of the three options.

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Question #13

How do you define success in your own words?

The interviewer is looking for you to give an example of when you have recently achieved success in a management position. Here's a cracking answer to this type of management interview questions:

"I believe that success is not only achieving a team's targets and goals but also exceeding them. It is not, in my opinion, acceptable to simply set out to meet your targets; you should constantly be striving to beat them. For example, in a previous management role I was set the target of achieving 50 new clients for my company within the first quarter of the year. I started out by briefing the team on what was required and the strategy that we would use to beat this target. Everyone in the team knew what they needed to do and we all set about working together to not only achieve the target, but beat it easily. At the end of the quarter we have achieved no fewer than 64 new clients for the company, something which we were all very proud of.'

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Question # 14

Basic Airline management interview questions:

Answer:-

- * A team experience you found disappointing.
- * How long would you stay with our company?
- * What are you looking for in terms of career development?
- * How did you prepare for this work?
- * Do you prefer to work independently or on a team?

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Question # 15

Professional Manager Airline Job Interview Questions:

- * In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.)
- * Tell me about the last plan, policy, or budget you developed based on financial information which successfully increased the profits or improved the services of
- * What is the most challenging part of budgeting for you?
- * Tell me about your last experience recruiting, interviewing, or hiring an employee. What techniques did you find most effective in finding the right person for the
- Name a time when your advice to management led to an improvement in your company or otherwise helped your employer.
- * Please share with me an example of how you helped coach or mentor someone. What improvements did you see in the person's knowledge or skills?
- * Provide an example of when you set expectations and monitored the performance of subordinates. What guidance and direction did you find most effective?
- * Provide an example of a time when you successfully organized a diverse group of people to accomplish a task.
- * Share an experience you had in dealing with a difficult person and how you handled the situation.

 * Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)
- Tell me how you organize, plan, and prioritize your work.
- * Share an experience when you applied new technology or information in your job. How did it help your company? * Give me an example of when you thought outside of the box. How did it help your employer?
- Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.
- * Would you consider analyzing data or information a strength? How so?

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Question # 16

Operational and Situational Manager Airline Job Interview Questions:

Answer:-

- * How would you describe your leadership style?
- * Describe a time you led by example.
- * What's your approach to delegating employees? How do you ensure that tasks are carried out to completion?
- * Describe someone you coached or mentored. What were they doing initially, and what are they doing now?
- * How would you tell a colleague that he/she was underperforming?
- * Talk about the time you led an important meeting.
- * Talk about a successful work project involving multiple teams. What was your role in facilitating the project? What was the result?
- * Have you ever had to execute a project with a small budget, or a lack of resources? How did you address these issues?
- * Tell me about a time when your team was struggling to meet business goals. What happened? What did you do about it?
- * Talk about a successful work project. What was your goal? What was the result?
- * What changes did you make that resulted in increasing productivity, improving efficiency, or lowering costs?
- * Walk us through a typical day at your last position. How do you prioritize your tasks?
- * What are some industry trends that have an impact on your role as a manager?
- * Why are you interested in our company? What is the relationship between this job and your career goals?

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Question # 17

Video Based Airline management interview questions:

Answer:-

* What problems have you encountered at work?



- * Give me an example that best describes your organizational skills.
- * How have you changed in the last five years?
- * What was the most difficult period in your life, and how did you deal with it?
- * How did you react when faced with constant time pressure?

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Question # 18

Phone Based Airline management interview questions:

Answer:-

- * Can you describe a time when your work was criticized?
- Tell me about an important issue you encountered recently.
- * What are you expecting from this firm in the future?
- * How well did your college experience prepare you for this job?
- * What has been your biggest professional disappointment?

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Question # 19

Communication Skills Based Airline management interview questions:

Answer:-

- * What three character traits would your friends use to describe you?
- * Describe a time you were faced with stresses which tested your skills.
- * What type of work environment do you prefer?
- * What is a typical career path in this job function?
- * What irritates you about other people?

Do not forget to ask for the names of interviewers. And then, remember to give them a polite thank you.

Discuss any attributes that may set you apart from other job candidates. Be sure that you refer to something that was beyond your control.

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Question # 20

Opening Manager Airline Job Interview Questions:

- * Tell me about the events that led you to the recruiting profession.
- * Give me an example of your personal and professional goals and how recruiting fits into them.
- * Give me an example of your most rewarding recruiting experience.
- * Tell me about a specific recruiting assignment that was particularly challenging.
- * Give me examples of the circumstances that cause you to consider leaving your current company.
- * Tell me about the situations that have brought out the best in you.
- * Give me examples of conditions in your current position that do not play to your strengths.

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Question # 21

Situational Airline management interview questions:

- * How do you evaluate your ability to handle conflict?
- * Have you ever had difficulty working with a manager?
- * What have you been doing since your last job?
- * What parts of your education do you see as relevant to this position?
- * What is the difference between a good position and an excellent one?

Find out everything you can about the company, its culture and its goals. Don't get trivial or negative answering Airline management interview questions. Your answer should be focused on what you can bring to the role that will be of benefit to the company.

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Question # 22

Competency Based Airline management interview questions:

Answer:-

- * If you were hiring a person for this job, what would you look for?
- * What was the most stressful situation you have faced?
- * When given an important assignment, how do you approach it?
- * Tell me about an important goal that you set in the past.
- * How do you feel about taking no for an answer?

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Question # 23

Conducting Manager Airline Job Interview Questions:

Answer:-

- * Walk me through the steps you took recently to identify and attract high-performing candidates.
- * Here's a blank sheet of paper. Please draw your current organization chart and your place on it.
- * Tell me about the actions you took to recruit a high-level engineering (or sales, or marketing, or finance) executive to your organization.

 * Tell me about a time when social media sites like LinkedIn, Facebook, Twitter, YouTube, and Instagram didn't work for you.



- * Tell me about your experiences with LinkedIn ... when it worked well for you and when it did not.
- * Tell me about a recent time you prioritized candidates to enable the manager to make an informed hiring decision.
- * Give me an example of a key hire you made who affected the bottom line of the business.
- * Tell me about a time when you had to sell a candidate on the job.
- * Describe a situation when you struggled to support a particularly demanding hiring manager.
- * Tell me about a time you developed a workable relationship with an indecisive manager.
- * Give me specific examples of junior recruiters who've grown and developed as a result of your coaching.
- * Walk me through an experience you've had when your top candidate received a competing offer that was more money than yours.
- * Describe your biggest recruiting mistake, the impact it had on the business, and what you learned from it.
- * Walk me through the steps you take in checking candidate references.
- * Describe the steps you've taken to build a pipeline of promising performers.
- * Tell me about a time when you had to keep a promising candidate interested in your organization even when you didn't have a specific opportunity for them.

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Question # 24

Wrapping up Manager Airline Job Interview Questions:

Answer:-

- * Tell me how you've used the strengths and skills that make you a strong candidate.
- * Give me an example of other opportunities you are considering and where you stand in their hiring process.
 * Give me specific examples of why this opportunity is appealing to you and your level of interest in it.
- * Tell me about something I should know that we haven't discussed so far.
- * Tell about the combination of your skills, knowledge, and experience that would cause you to hire yourself.

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Question # 25

Strengths and Weaknesses Based Airline management interview questions:

Answer:-

- * What has been your most successful experience in speech making?
- * Tell me about your strengths.
- * Tell me about a time when you successfully handled a situation?
- * How do you see your job relating to the overall goals?
- * What do you believe are your key strengths?

Start with the present and tell why you are well qualified for the position. Describe your weaknesses as strengths. Provide truthful answers to Airline management interview questions and exude confidence when speaking.

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Question # 26

Behavioral Airline management job interview questions:

- * Describe a situation where you had to plan or organise something.
- * Has anything ever irritated you about people you've worked with?
- * What kinds of situations do you find most stressful?
- * How do you decide what gets top priority when scheduling your time?* What do you like and dislike about the job we are discussing?

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Question # 27

What experience do you have with respects to this particular Manager Airline position?

Ever since my first paper route at age 10 I've been doing something to keep myself busy and earn money. Back then, it was obviously about earning some spending money. What I didn't realize was that I was actually starting the journey of establishing what I liked to do and how I fit in to the grand scheme of things. I then worked as a junior computer tech in my last 2 summers of high school. It was here that I discovered what I was passionate about and what I wanted to do. I enrolled in college to get my degree in computer sciences, and I have been working around technology ever since.

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Question # 28

I like what I'm hearing but we've got a ton of great candidates. Why should we hire you?

Answer:-

An easy question to answer well with one caveat - don't slam your fellow interviewee's. On the one hand, you have an opportunity to really stand out from the pack. Alternatively, You shouldn't assume the skills of other applicants. Focus on your own strengths, and if the interviewer hasn't given you an opportunity to mention that one "slam dunk" quality about yourself, now would be the time.

Is there a wrong way to answer this question? Consider the responses below:

- * "I really need a job right now"
- * "I need the money"
- * "Your office is really close to my house"
- * "I've always been interested in what you guys do"

Notice any commonality here? All of these answers demonstrate a benefit to you. While every employer assumes that these sorts of things play in on some level, these are not the reasons they are going to hire you.

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Question # 29



I don't expect you to go into too much detail - but why are you leaving your last job?

Answer:

If you're currently employed and leaving of your own accord, craft your response around enhancing your career development and a seeking out of new challenges. If your current employer is downsizing, be honest about it, remain positive, but keep it brief. If your employer fired you or let you go for cause, be prepared to give a brief - but honest - reply. No matter how tempting it may be, or how "unfair it was that they let you go" steer clear away from any and all drama and negativity. Any experienced employer understands that sometimes things happen. Staying positive is key here.

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Question #30

Do you have any questions regarding Manager Airline job?

Answer:-

This one you can almost be assured will be asked, and you better have some ready.

By asking questions you demonstrate initiative, and show that you care enough about the job to have done some research. Ask questions that focus on areas where you can be an asset. Beyond this, other questions may be more direct including productivity, expectations, training, and other logistics. All this being said, try and limit the questions to no more than three or four.

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Question # 31

I'm curious - how did you come to find out about our company and what do you know about us?

Answer:-

This can be a great way to stand out from other applicants and demonstrate initiative. Almost every company will have a website, Facebook page, Instagram account, or some sort of digital footprint. Spend a bit of time doing some online research:

- * If they have a website, check out their "About us" or "Culture/Mission/Vision" pages.
- * Who are some of the principal people who work there? Who are the founders?
- * What sorts of things does this company care about? Do they donate to a particular cause or charity? Which one(s)?
- * What are their core values? Which of their core values resonate with you?
- * Has the company been in the news recently or have they won any awards (Social Media can be a great place to find this information).

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Question # 32

Explain me what is your definition of success?

Answer:-

The interviewer is looking for work related examples of how you measure success and when know you have reached accomplishment. Use a work related example and keep your answer short and to the point.

"In my opinion and as it relates to the workplace, success is a measurable variable. If you don't measure your accomplishments, success is lost. Success can be tied to everything you do each day.

If I plan to accomplish 3 tasks before the end of the day and I do so, then I have been successful. Success simply means accomplishing what you set out to do within the parameters you specify, whether they be time, money or learning, etc."

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Question #33

Please explain how would your co-workers describe you?

Answer:-

Manager interview questions like this are generally asked to discover additional hidden qualities about yourself that you might not otherwise have mentioned.

"My co-workers will tell you that I am a team player and a colleague they can count on to pull his weight whether it's a normal day or we're in a crunch."

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Question #34

Explain do you feel that you are an organized person?

Answer:-

In this manager question, they are not asking if you keep a messy desk. Don't reveal any organizational flaws you may have as that will be a strike against you and if you do have your act together, don't come across as being a neatness freak either. Instead, speak of your ability to manage time and workload.

"Yes, I consider myself to be very well organized. Everyday when I arrive at work, I check my email and messages. Then I plan out exactly what I am going to do that day. Even if I already know that I am going to work on the Johnson proposal, I still review my current status and set my goals for the day. At the end of the day, I review my progress and plan for the following day."

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Question #35

Tell me how long are you willing to fail at this job before you succeed?

Answer-

This is one of the favorite tough questions of Jon Sterling, co-founder of Interview Circuit. It's tricky because "I don't have an answer in mind when I ask it," he says, "and I use it to see how the candidate reacts."

A variety of answers would be acceptable in this scenario. "A good answer would be, Tm willing to stick with this job for as long as it takes to succeed," Sterling says. This shows endurance and that you're in it for the long-haul.

Alternatively, you could say that you plan to fail as quickly as possible so that you can learn from your mistakes and move on. "That answer would indicate that they're impatient, aggressive, and not afraid to fail (which are things I like)," Sterling says.

Bad answer: "A few months, or I don't know ... what do you think?"



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Question #36

What are your weaknesses as Manager Airline?

Answer:-

Another tricky one. The purpose of this question is to see how you view and evaluate yourself.

One the one hand, if you suggest you don't have any weaknesses, your interviewer will almost certainly see you as a lair, egotistical, or both.

Don't fall into the trap of trying to present a positive skill in disguise as a weakness, like "I work too hard" or "I am a perfectionist". Any experienced interviewer will see through this in a heartbeat.

Additionally, revealing that "I'm not really a morning person and have been known to come in late" raises immediate and obvious red flags.

The trick here is to respond realistically by mentioning a small, work related weakness and what you are doing or have done to overcome it.

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Question # 37

What are your salary expectations as Manager Airline?

Answer:-

Many consider this question to be a loaded gun - dangerous in the hands of the inexperienced. Often times, an interviewee will start talking salary before they've had an opportunity to illustrate their skill set and value making any sort of leverage valueless. Here, knowledge is power, as salary often comes down to negotiation. Do some research into your industry to establish base rates of pay based on seniority and demand but keep in mind - your employer is hiring you for what they believe you are worth, and how much benefit they feel you will provide.

One relatively safe approach is simply asking the interviewer about the salary range. If you wish to avoid the question entirely, respond by saying that "money isn't a key factor" and your primary goal is to advance in your career.

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Question #38

Tell us do you consider yourself a risk taker or do you like to play it safe?

Answer-

Most of us are a little of each, but be careful how you tailor your answer. If you come across as a risk taker, you may be prejudged as one who will disregard corporate policy in the future. It is best to come across as one who generally plays it safe, but is not afraid of taking risks as long as everything has been done to mitigate the risk.

"I believe that taking risks is part of life but by mitigating the risk, I believe the best possible solution presents itself. I'm not afraid of taking risks; I just make sure that I have considered all the facts and possible outcomes my decision will have."

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Question #39

What are your strengths as Manager Airline?

Answer:-

While this question is an invitation to do some chest pounding, remember to illustrate strengths that will benefit the employer and are relative to the position. For example:

- * being a problem solver
- * being a motivator
- * being a natural leader
- * the ability to perform under pressure
- * a positive attitude
- * loyalty

Are typically all solid strengths, but again, consider the position. For example, mentioning you are an excellent "team player" in a job where you largely work alone suddenly becomes irrelevant to the employer and demonstrates a genuine lack of self awareness.

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Question # 40

Explain me how do you react to problems?

Answer:

This question is basically asking if you panic when problems arise. So make it clear in your answer that you make all attempts to anticipate problems before they arise so you can deal with them in a more controlled environment.

"I don't react to problems, but acknowledge their existence and respond to them in a calm manner. Reacting to a problem causes a panic and the problem does not get resolved until everyone calms down, accepts the situation and then focuses on a resolution."

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