

IT Management Interview Questions And Answers Guide.



Global Guideline.

<https://globalguideline.com/>



IT Management Job Interview Preparation Guide.

Question # 1

Explain Red is My FAV color? White is MY FAV Color? & Black is my FAV color?

Answer:-

"Red is My FAV color?"

ends with a question mark. The author is asking if red is his/her fav color. The same with the next statement.

"White is MY FAV Color?"

This will be the last argument and said to be the answer.

& Black is my FAV color

It does not end in any punctuation marks.

Note: The answer is dominantly based on punctuation marks.

[Read More Answers.](#)

Question # 2

In SAP SD, How to remove the materiel block?

Answer:-

T-code mm06

Try this

[Read More Answers.](#)

Question # 3

What motivates you? How do you motivate others?

Answer:-

But also, the subsequent recognition of my efforts gives me the encouragement for my next efforts.

I think responsibility motives me the most. Responsibility is very important for all the employees. Since I am a member

of this company, I should do my job well. That's my responsibility. Then, loyalty is another factor motivates

me. I keep telling myself that if I want my job be stable, I

need to be loyal to my company, because none but the company develops, I can develop.

"I am self-motivated but work well with others to get the needs of the job done, done well, and done on-time."

[Read More Answers.](#)

Question # 4

What is farm accounting?

Answer:-

Farm accounting like business or financial accounting, deals solely with record in relation to farming business. Is

therefore, a statement of dealings expressed in words and figures according farm book-keeper's record.

a) Words here expresses how the figures came about and what led to the figure being where it is at that point time i.e making a clear narration of such transaction.

[Read More Answers.](#)

Question # 5



What is Difference between Comprehensive AMC and Non- Comprehensive?

Answer:-

Comprehensive AMC means annual maintenance contract with spares and service.
Non-Comprehensive AMC means only service

[Read More Answers.](#)

Question # 6

What would your former boss/colleagues say about you?

Answer:-

excellent comments about me

[Read More Answers.](#)

Question # 7

What are your salary requirements?

Answer:-

We should not expect our salary greater than our work..I should be satisfied by my salary..If i submit my great work i would expect great salary...

[Read More Answers.](#)

Question # 8

How do you decide on the technology which is to be used to execute a particular project?

Answer:-

by making effective communication with customer,we find out the exact problem definition.

[Read More Answers.](#)

Question # 9

What is difference between a primary market and secondary market in us economy as per e-commerce point of view?

Answer:-

Market research is generally either primary or secondary. Primary market research is when a company carries out research first hand. Primary market research is more reliable than secondary research because you know that the information you have gathered is accurate, as you have collected it yourself. It is also specific to your type of product/service. On the other hand, it is very time consuming and costs more, for example in consumer panels, products have to be given away for free so that they can be tested. This type of research can also be called field research.

Some forms of primary market research are as follows:

- ~ Questionnaires/Surveys
- ~ Interviews (can be done one-to-one, in a group or over the internet)
- ~ Observation
- ~ Focus Group/Consumer Panel - asking customers how they feel about their products

In secondary research, the company uses information from other sources that has already been researched by somebody else. Instead of carrying out research yourself like in primary research, you simply use somebody else's results that have already been collected which have been carried out in similar ways to how you would have carried it out. The advantages of secondary research are that it is relatively cheap, easily accessible and can be done very quickly. Disadvantages of secondary research are that it is often not specific to your area of research and the data used can be biased and is difficult to validate. As you have not collected it yourself, you cannot be sure how accurate it is as it could be biased. This type of research can also be called desk research.

Some forms of secondary market research are as follows:

- ~ Websites
- ~ Magazines
- ~ News/Newspapers
- ~ Textbooks
- ~ Journals - specialist magazines
- ~ Other companies financial reports

[Read More Answers.](#)

Question # 10

What is BID ADMINISTRATION?

Answer:-

Usually a RFP is prepared by a set of team than a single person of single team. BID office is created for same purpose. Working in a specific RFP or BID collectively refers to BID administration. Usually a BID owner is identified who then interacts with BID response stakeholders to ensure a single composite BID response is prepared. Core task also include to ensure all items requested as per RFP are responded.

[Read More Answers.](#)

Management Most Popular Interview Topics.

- 1 : [Human Resource \(HR\) Frequently Asked Interview Questions and Answers Guide.](#)
- 2 : [Peoplesoft Frequently Asked Interview Questions and Answers Guide.](#)
- 3 : [Project Manager Frequently Asked Interview Questions and Answers Guide.](#)
- 4 : [Hotel Management Frequently Asked Interview Questions and Answers Guide.](#)
- 5 : [Operations Management Frequently Asked Interview Questions and Answers Guide.](#)
- 6 : [Store Keeper Frequently Asked Interview Questions and Answers Guide.](#)
- 7 : [Six Sigma Frequently Asked Interview Questions and Answers Guide.](#)
- 8 : [PeopleSoft General Frequently Asked Interview Questions and Answers Guide.](#)
- 9 : [Contract Manager Frequently Asked Interview Questions and Answers Guide.](#)
- 10 : [PeopleSoft Financials Frequently Asked Interview Questions and Answers Guide.](#)

About Global Guideline.

Global Guideline is a platform to develop your own skills with thousands of job interview questions and web tutorials for fresher's and experienced candidates. These interview questions and web tutorials will help you strengthen your technical skills, prepare for the interviews and quickly revise the concepts. Global Guideline invite you to unlock your potentials with thousands of [Interview Questions with Answers](#) and much more. Learn the most common technologies at Global Guideline. We will help you to explore the resources of the World Wide Web and develop your own skills from the basics to the advanced. Here you will learn anything quite easily and you will really enjoy while learning. Global Guideline will help you to become a professional and Expert, well prepared for the future.

* This PDF was generated from <https://GlobalGuideline.com> at **November 29th, 2023**

* If any answer or question is incorrect or inappropriate or you have correct answer or you found any problem in this document then don't hesitate feel free and [e-mail us](#) we will fix it.

You can follow us on FaceBook for latest Jobs, Updates and other interviews material.
www.facebook.com/InterviewQuestionsAnswers

Follow us on Twitter for latest Jobs and interview preparation guides
<https://twitter.com/InterviewGuide>

Best Of Luck.

Global Guideline Team
<https://GlobalGuideline.com>
Info@globalguideline.com