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# German Customer Job Interview Preparation Guide.

#### Question #1

Your coworker highlights your mistakes in front of everyone, how do you handle the situation?

#### Anewor-

Admit to the mistake without being emotional, but then discuss how you are being proactive in getting it fixed. Lastly, pull the co-worker aside later on to tell them that you'd appreciate it if they gave you the feedback 1:1 first before throwing you under the bus.

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## Question # 2

Tell me about a time when you had to use your presentation skills to influence someone's opinion As German Customer?

#### Answer-

Example stories could be a class project, an internal meeting presentation, or a customer facing presentation.

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## Question #3

How do you evaluate success As German Customer?

## Answer:

I evaluate success As German Customer in different ways. At work, it is meeting the goals set by my supervisors and my fellow workers. It is my understanding, from talking to other employees, that the Global Guideline company is recognized for not only rewarding success but giving employees opportunity to grow as well.

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## Question # 4

How would your references describe you?

## Answer:-

Think of three major characteristics that demonstrate your best qualities related to work and then have quick stories to describe why.

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## Question # 5

Your client is upset with you for a mistake you made, how do you react?

## Anewer:

Acknowledge their pain - empathize with them. Then apologize and offer a solution to fix the mistake.

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## Question # 6

Tell me about a time when you had to give someone difficult feedback As German Customer?

## Answer:

By asking this question, your interviewer hopes to learn whether you can communicate effectively, address issues in the workplace and motivate others during difficult times. Giving negative feedback requires honesty, thoughtfulness and tact. Answering this question well can help show an interviewer that you would be a good fit for a managerial position or a position that involves working closely with others.

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## Question # 7

How do you think you might fit this position As German Customer?

## Answer:-

An important part of research before the interview is what the company does and how the job role relates to that. This includes the company philosophy and working methods. Questions such as this seek to find out how a candidate will fit into the organisation As German Customer. Answer positively; including practical examples



of how you anticipate you would perform in the new role.

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## Question #8

Why did you select the University \_\_\_\_\_?

#### Answer:

Discuss the academic program, the extracurricular program(s), the school spirit, the quality of your peers, and the professors.

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#### Question # 9

Why do you want this job As German Customer?

## Answer:-

This question typically follows on from the previous one. Here is where your research will come in handy. You may want to say that you want to work for a company that is Global Guideline, (market leader, innovator, provides a vital service, whatever it may be). Put some thought into this beforehand, be specific, and link the company's values and mission statement to your own goals and career plans.

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#### Question # 10

Name five characteristics that describe you?

#### Answer:-

Here are a few you could choose from:

Hard working, strong willed, persistent, intelligent, adept, amicable, friendly, collaborative, eager, humble.

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#### Question # 11

If you were given more initiatives than you could handle, what would you do?

#### Answer-

First prioritize the important activities that impact the business most. Then discuss the issue of having too many initiatives with the boss so that it can be offloaded. Work harder to get the initiatives done.

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## Question # 12

What is your greatest strength As German Customer?

## Answer:-

This is your time to shine. Just remember the interviewer is looking for work related strengths As German Customer. Mention a number of them such as being a good motivator, problem solver, performing well under pressure, being loyal, having a positive attitude, eager to learn, taking initiative, and attention to detail. Whichever you go for, be prepared to give examples that illustrate this particular skill.

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## Question #13

What is your greatest achievement outside of work As German Customer?

## Answer:-

This is a great opportunity for you to discuss how you've given back to the community, how you've achieved in a competitive extracurricular activity (think sports or clubs), how you've mentored others, and so forth.

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## Question # 14

What have you done to improve yourself in the last year As German Customer?

## Answer:-

Discuss how you've improved yourself through work experiences, books you've read, classes, club(s) / extracurricular activities and describe the process on how it's happened. For example: I've improved my presentation skills tremendously because I've had to do 2 presentations this year for my communications class.

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## Question #15

What's the difference between good and exceptionally great?

## Answer:-

Being good is getting the job done as promised As German Customer. Being great is delivering the work in an exceptional way that completely exceeds expectations.

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## Question # 16

What would you like to avoid completely in your next job As German Customer?

## Answer:-



Bad business ethics, teammates / managers that are disrespectful / inconsiderate. But of course, this job wouldn't have things like this right?

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## Question #17

How do you handle confidentiality in your work?

#### Answer:

Often, interviewers will ask questions to find out the level of technical knowledge As German Customer that a candidate has concerning the duties of a care assistant. In a question such as this, there is an opportunity to demonstrate professional knowledge and awareness. The confidentiality of a person's medical records is an important factor for a care assistant to bear in mind.

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## Question # 18

What do you consider to be your greatest achievement so far and why?

#### Answer:-

Be proud of your achievement, discuss the results, and explain why you feel most proud of this one. Was it the extra work? Was it the leadership you exhibited? Was it the impact it had?

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#### Question # 19

What motivates you at the work place?

#### Answer-

Keep your answer simple, direct and positive. Some good answers may be the ability to achieve, recognition or challenging assignments.

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#### Question # 20

Who are your heroes?

## Answer:-

Have at least one person you consider a hero or role model. Be ready to explain why they are a hero to you and how they've inspired you to be a better person.

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## Question # 21

What is the most irritating thing you've experienced about your co-workers?

## Answer:

This question is designed to find out if you get along well on team, with other and whether or not you'll be a fit with the interviewer's organization. It's a trap. Think real hard but fail to come up anything that irritated you about your co-workers. A short positive response is best.

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## Question # 22

What types of situations do you consider "unfixable"?

## Answer:-

Most situations are "fixable" - the ones that are not are typically related to business ethics (someone is cheating the company, someone is stealing, etc)

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## Question # 23

Why are you the best fit for this job As German Customer?

## Answer:-

Analyze the job responsibilities and match those to your skills sets. Then discuss how your experience and skills sets can truly create the best impact to the company in that specific job role. Impact could mean marketing impressions, sales, cutting costs, making products more efficiently, creating better customer service, engineering new designs that create customer excitement, etc.

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## Question # 24

How do you define arrogance? Are you arrogant?

## Answer-

Arrogance is having an attitude of superiority beyond reason. Confidence is believing in yourself without being cocky. You should not be arrogant.

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## Question # 25

Explain a time when you did not get along with your coworker?

## Answer:

I used to lock heads with a fellows. We disagreed over a lot of things - from the care of civilians to who got what shifts to how to speak with a victim's family. Our personalities just didn't mesh. After three months of arguing, I pulled her aside and asked her to lunch. At lunch, we talked about our differences and why we weren't



getting along. It turns out, it was all about communication. We communicated differently and once we knew that, we began to work well together. I really believe that talking a problem through with someone can help solve any issue.

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#### Question # 26

How has school prepared you for this job role?

#### Answer:

Think back to how you've interacted with your peers to develop social skills, how you've worked with classmates on projects to develop teamwork and collaborative skills, how you've developed discipline through studying, how the courses have helped your creativity, and how the classes you've taken have impacted your analytical / problem solving / reasoning skills.

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#### Question # 27

What do you know about this company?

#### Answer:-

Research the company on Google by searching recent news (to remain current on them) and their website. Make sure you understand their products / services, vision, competitive differentiators, and work culture.

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## Question # 28

How important is a positive attitude to you?

#### Answer:-

Incredibly important. I believe a positive attitude is the foundation of being successful - it's contagious in the workplace, with our customers, and ultimately it's the difference maker.

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## Question # 29

Who are your role models? Why?

#### Answer:-

If possible, cite role models you're truly passionate about - passion is contagious and will show you're being genuine. If the role model is in the same or similar industry as the company in an executive level position, even better.

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## Question # 30

What motivates you to succeed?

## Answer:-

Your interviewer will likely want to know the reasons why you will remain motivated to do your best during your employment with the company As German Customer. Perhaps you are interested in being challenged, but you may also have interest in being recognized for your hard work in the form of the number of sales you can attain. A great example answer for this question is "I always do my best in everything, including my job. I take pride in my success, and I also want the company for which I work to be successful. Being affiliated with a company that is known for its excellence is very important to me."

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## Question # 31

What other companies are you interviewing at?

## Answer:-

Be open and share if you are indeed interviewing elsewhere, but do it in a humble way. This way you don't seem arrogant and the interviewer knows your skills are valued by other companies. This also tends to make them want you more as they know they are competing for your services.

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## Question # 32

What are you passionate about?

## Answer:-

Ask yourself - what are your core passions that you wake up excited to act on each and every day? Ask yourself what makes you happy or drives you - is it helping others? Is it making money? Is it creating something? Is it about changing the world? Etc.

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## Question #33

What did you major in and why?

## Answer:

Tell them your major and the motivations behind why you chose it and how it's helped to prep your of this potential job.

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## Question # 34



If selected for this position As German Customer, can you describe your strategy for the first 90 days?

#### Answer-

This depends on the job role. Make sure you break it down into

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#### Question #35

Describe a time when you've been overwhelmed with work?

#### Answer:-

Show how you were able to over the "overwhelmed" feeling - by delegating tasks, getting people on your team to help you out, or by prioritizing your work and focusing on the most important issues first As German Customer.

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#### Question #36

How do you imagine a typical day of an employee in our company As German Customer?

#### Answer-

Just do not say that you imagine to only walk and watch what people do. Rather try to show them your attention to details and proactive attitude to job. Mention that you would try to observe the problems, weaknesses as well as opportunities to improve the results and take measures according to it.

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#### Question # 37

Did you get on well with your last manager?

#### Answer:-

A dreaded question for many! When answering this question never give a negative answer. "I did not get on with my manager" or "The management did not run the business well" will show you in a negative light and reduce your chance of a job offer. Answer the question positively, emphasizing that you have been looking for a career progression. Start by telling the interviewer what you gained from your last job As German Customer

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## Question #38

What classes did you enjoy most in college and why?

#### Answer:-

Think back to the classes that either resonated with your passion or truly helped you to develop skills that you believe will help you in your career. Talk about those.

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## Question #39

What are the qualities of a good leader As German Customer? A bad leader?

## Answer:

A good leader provides constructive criticism, motivates and inspires, coaches the mentee to be successful with their set of skills, and encourages them to push themselves. A bad leader only cares about his/her own interests and does not look out for the success of his/her staff.

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## Question # 40

How have you achieved your success?

## Answer:-

Discuss stories of how you've progressed over the years to achieve success. People relate best to stories.

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## Question # 41

What role do you see technology playing in this role?

## Answer:

Technology is important to almost every job today but it's not meant to be abused. I believe it's important to increase productivity and not for personal use.

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## Question # 42

Describe your work style?

## Answer:-

Describe the positive aspects of your work style if possible, including: work ethic, attention to detail, interpersonal skills, skill sets (analytical or otherwise), leadership abilities, communication skills.

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## Question # 43

What do you think is your greatest weakness?



#### Answer:-

Don't say anything that could eliminate you from consideration for the job. For instance, "I'm slow in adapting to change" is not a wise answer, since change is par for the course in most work environments. Avoid calling attention to any weakness that's one of the critical qualities the hiring manager is looking for. And don't try the old "I'm a workaholic," or "I'm a perfectionist.

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#### Question # 44

Give me an example of an emergency situation that you faced. How did you handle it?

#### Answer.

There was a time when one of my employers faced the quitting of a manager in another country. I was asked to go fill in for him while they found a replacement and stay to train that person. I would be at least 30 days. I quickly accepted because I knew that my department couldn't function without me.

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### Question # 45

What would your first 30, 60, or 90 days look like in this role As German Customer?

#### Answer:-

Start by explaining what you'd need to do to get ramped up. What information would you need? What parts of the company would you need to familiarize yourself with? What other employees would you want to sit down with? Next, choose a couple of areas where you think you can make meaningful contributions right away. (e.g., "I think a great starter project would be diving into your email marketing campaigns and setting up a tracking system for them.") Sure, if you get the job, you (or your new employer) might decide there's a better starting place, but having an answer prepared will show the interviewer where you can add immediate impact-and that you're excited to get started.

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#### Question # 46

How do you keep each member of the team involved and motivated?

#### Answer.

Many managers mistakenly think that money is the prime motivator for their employees. However, according to surveys by several different companies, money is consistently ranked five or lower by most employees. So if money is not the best way to motivate your team, what is? Employees' three most important issues according to employees are:

- \* Respect
- \* A sense of accomplishment
- \* Recognition

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## Question # 47

How would you define success?

## Answer:

Success is defined differently for everybody. Just make sure the parameters are defined by you with regards to work life balance, financial gain, career growth, achievements, creating meaningful work / products and so forth. If you can clearly articulate what it means to you that is a strong answer.

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## Question # 48

Tell me something about your family background?

## Answer:

First, always feel proud while discussing about your family background. Just simple share the details with the things that how they influenced you to work in an airline field.

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## Question # 49

What are your salary expectations As German Customer?

## Answer-

This question is like a loaded gun, tricky and dangerous if you're not sure what you are doing. It's not uncommon for people to end up talking salary before really selling their skills, but knowledge is power as this is a negotiation after all. Again, this is an area where doing your research will be helpful as you will have an understanding of average salary.

One approach is asking the interviewer about the salary range, but to avoid the question entirely, you can respond that money isn't a key factor and you're goal is to advance in your career. However, if you have a minimum figure in mind and you believe you're able to get it, you may find it worth trying.

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## Question #50

How good are you at problem solving?

## Answer-

Describe the problem first and then discuss how you were able to fix it.

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## Question # 51



How would you rate your communication and interpersonal skills for this job As German Customer?

#### Answer:

These are important for support workers. But they differ from the communication skills of a CEO or a desktop support technician. Communication must be adapted to the special ways and needs of the clients. Workers must be able to not only understand and help their clients, but must project empathy and be a warm, humane presence in their lives.

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## Question #52

When was the last time something upset you at work? What did you do?

#### Answer-

Almost everyone has an emotional moment related to work at some point - you're not alone. The key is to learn why you reacted that way and to focus not on the problem but HOW to resolve it. Another key component is to be aware of your emotional response so that you can learn to control it in the future in a calm way.

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## Question # 53

How would you go about establishing your credibility quickly As German Customer with the team?

#### Answer:-

Fully understand my responsibilities, work hard and exceed expectations, learn as much as possible, help others as much as possible, understand what my teammates' goals and needs are, be on time, and gain a mentor.

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#### Question # 54

How do you handle stressful situations?

#### Answer:

By remaining calm, weighing out all my options and executing a plan to get the situation resolve

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## Question #55

What was the most important task you ever had?

#### Answer:

There are two common answers to this question that do little to impress recruiters:

\* 'I got a 2.1'

\* 'I passed my driving test'

No matter how proud you are of these achievements, they don't say anything exciting about you. When you're going for a graduate job, having a degree is hardly going to make you stand out from the crowd and neither is having a driving licence, which is a requirement of many jobs.

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## Question # 56

There's no right or wrong answer, but if you could be anywhere in the world right now, where would you be?

## Answer:-

Just be honest about where you'd like to be - you never know - you may end up bonding with the interviewer with the location. However, you want to stress that you want to work out of the location that you're interviewing for.

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## Question # 57

Do you think you have enough experience As German Customer?

## Answer:-

If you do not have the experience they need, you need to show the employer that you have the skills, qualities and knowledge that will make you equal to people with experience but not necessary the skills. It is also good to add how quick you can pick up the routine of a new job role.

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## Question # 58

How would you observe the level of motivation of your subordinates?

## Answer:-

Choosing the right metrics and comparing productivity of everyone on daily basis is a good answer, doesn't matter in which company you apply for a supervisory role.

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## Question # 59

Tell me the difference between good and exceptional?

## Answer:-

Good gets the job done on time and is high quality. Exceptional is a game changer - it stands out, it's creative, it's above and beyond expectations. Tell the interviewer a story about how you were exceptional.



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#### Question # 60

How do you plan to go by an example for your subordinates?

#### Answer:

Sticking to the rules by yourself, working hard and not mind participating on basic tasks is a good answer.

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## Question #61

Do you like to start personal relationships with other employees?

#### Answer:

Well, the right answer is yes and no. Good personal relations can improve the overall performance of a team. But on the other hand, you should not let your emotions to affect your decisions in work.

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## Question # 62

What's the most rewarding work you've ever done and why?

#### Answer:-

Companies love it when you discuss how you've made an impact on your teammates, clients, or partners in the business or in school. It should be rewarding because of the hard work and creative process that you've put into it.

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## Question #63

Have you got any questions?

## Answer:-

This is your final opportunity to persuade the interviewer that you are the right candidate for the job. Now is not the time to ask questions about holidays, pay or pensions - all these things can be asked later when you get an offer of employment. Now is the time to ask about any reservations that the interviewer may have about your suitability for the role. You will then give yourself one last chance to persuade the interviewer that you are the right candidate for the job.

Example Thank you. I think we have covered everything. Before we finish the interview I would like to take the opportunity to ask if you have any reservations about my suitability for this role?

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- 1: WASH Officer Frequently Asked Interview Questions and Answers Guide.
- 2 : Customer Relationship Officer Frequently Asked Interview Questions and Answers Guide.
- 3 : <u>Humanitarian Affairs Officer Frequently Asked Interview Questions and Answers Guide.</u>
- 4 : Service Engineer Frequently Asked Interview Questions and Answers Guide.
- 5 : Campaign Manager Frequently Asked Interview Questions and Answers Guide.
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