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# **Enaxis Consulting Job Interview Preparation Guide.**

# Question #1

Do you work well within a team?

### Answer:-

Some people are thrown when they are asked this Enaxis Consulting question when they are applying for a position to work alone. Every company works as a team, so you are a good team player, give an example of when you have worked well within a team.

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### Question # 2

How well do you know our company?

### Answer-

Well, a developed company that is gradually building their reputation in the competitive world.

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# Question # 3

What are your greatest professional strengths In Enaxis Consulting?

# Answer:-

When answering this question, we recommends being accurate (share your true strengths, not those you think the interviewer wants to hear); relevant (choose your strengths that are most targeted to this particular position In Enaxis Consulting); and specific (for example, instead of "people skills," choose "persuasive communication" or "relationship building"). Then, follow up with an example of how you've demonstrated these traits in a professional setting.

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# Question # 4

What education or training have you had that makes you fit for this profession In Enaxis Consulting?

# Anewor.

This would be the first question asked in any interview. Therefore, it is important that you give a proper reply to the question regarding your education. You should have all the documents and certificates pertaining to your education and/or training, although time may not allow the interviewer to review all of them.

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# Question # 5

What's your dream job?

# Answer:-

Along similar lines, the interviewer wants to uncover whether this position In Enaxis Consulting is really in line with your ultimate career goals. While "an GGL star" might get you a few laughs, a better bet is to talk about your goals and ambitions-and why this job will get you closer to them.

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# Question # 6

Explain me about a challenge or conflict you've faced at work In Enaxis Consulting, and how you dealt with it?

# Answer:-

In asking this interview question, your interviewer wants to get a sense of how you will respond to conflict. Anyone can seem nice and pleasant in a job interview, but what will happen if you're hired?. Again, you'll want to use the S-T-A-R method, being sure to focus on how you handled the situation professionally and productively, and ideally closing with a happy ending, like how you came to a resolution or compromise.

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# Question #7

How do you deal with conflict in the workplace In Enaxis Consulting?



### Answer:-

When people work together, conflict is often unavoidable because of differences in work goals and personal styles. Follow these guidelines for handling conflict in the workplace.

- \* 1. Talk with the other person.
- \* 2. Focus on behavior and events, not on personalities.
- \* 3. Listen carefully.
- \* 4. Identify points of agreement and disagreement.
- \* 5. Prioritize the areas of conflict.
- \* 6. Develop a plan to work on each conflict.
- \* 7. Follow through on your plan.
- \* 8. Build on your success.

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# Question #8

How do you deal with pressure or stressful situations?

### Answer:-

Choose an answer that shows that you can meet a stressful situation head-on in a productive, positive manner and let nothing stop you from accomplishing your goals. A great approach is to talk through your go-to stress-reduction tactics (making the world's greatest to-do list, stopping to take 10 deep breaths), and then share an example of a stressful situation you navigated with ease.

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# Question #9

How well do you know this industry?

### Answer:-

Two things businesses need to pay attention to in their industries are what their competition is doing and the customers. You may not always agree with your competitors but it is important to be aware of what changes they are making. Very well. I have been in the industry for over 6 years.

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### Question # 10

Suppose there are three light switches outside a room. Inside is a single light bulb, controlled by one of the three switches. You need to determine which switch operates the bulb. You can turn the switches on and off as many times as you wish (they are all off to begin with), but may only enter the room once. There is no one there to help you. The door to the room is closed, and there are no windows, so you cannot see inside. How can you discover which switch operates the bulb?

### Answer:-

Do the following steps:

- \* 1. Turn ON two switches, and leave one OFF.
- \* 2. Wait a few minutes.
- \* 3. Turn one switch from ON to OFF. One is now ON and two are OFF
- \* 4. Enter the room. If the light is ON, it is controlled by the switch you left ON. If the light bulb is OFF, touch it. If it is warm it is controlled by the switch you turned ON and OFF. If it is cold, it is controlled by the switch you never turned on.

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# Question # 11

What does success mean to you?

# Answer:-

I am punctual, I always have excellent attendance on any job In Enaxis Consulting, I have a keen eye for both large and small details, and I am always finding ways to improve a process and shorten the length of time it takes to complete a project.

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# Question # 12

What's a time you disagreed with a decision that was made at work?

# Answer:-

Everyone disagrees with the boss from time to time, but in asking this interview question In Enaxis Consulting, hiring managers want to know that you can do so in a productive, professional way. "You don't want to tell the story about the time when you disagreed but your boss was being a jerk and you just gave in to keep the peace. And you don't want to tell the one where you realized you were wrong,". Tell the one where your actions made a positive difference on the outcome of the situation, whether it was a work-related outcome or a more effective and productive working relationship.

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# Question # 13

Do you have any questions for me?

# Anewer:

Good interview questions to ask interviewers at the end of the job interview include questions on the company growth or expansion, questions on personal development and training and questions on company values, staff retention and company achievements.

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# Question # 14

Do you have any question regarding this job In Enaxis Consulting?



### Answer:-

Never ask Salary, perks, leave, place of posting, etc. regarded questions. Try to ask more about the company to show how early you can make a contribution to your organization like. "Sir, with your kind permission I would like to know more about induction and developmental programs?" OR Sir, I would like to have my feedback, so that I can analyze and improve my strengths and rectify my shortcomings.

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### Question #15

Explain an occasion when you had to adapt in the face of a difficult situation?

### Answer-

One of the most useful interview tactics is to remain positive about your work and achievements. This question lets the candidate draw on their own personal history to show how they have been positive and successful in the face of difficulties. Choose a specific occasion to describe, rather than dealing with generic platitudes.

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### Question # 16

Explain me about a time when you reached a goal within a tight deadline?

### Answer:-

I work well under pressure to meet deadlines without jeopardizing the quality of my work. I have always worked in a fast pace environment where we are constantly under pressure to achieve best results within a time frame.

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# Question # 17

Tell me something about your family background?

### Answer:-

First, always feel proud while discussing about your family background. Just simple share the details with the things that how they influenced you to work in an airline field.

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### Question # 18

What are three positive things your last boss would say about you?

### Answer:-

It's time to pull out your old performance appraisals and boss's quotes. This is a great way to brag about yourself through someone else's words: "My boss has told me that I am the best designer he has ever had. He knows he can rely on me, and he likes my sense of humor."

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# Question # 19

What are your salary expectations In Enaxis Consulting?

# Answer:

This question is like a loaded gun, tricky and dangerous if you're not sure what you are doing. It's not uncommon for people to end up talking salary before really selling their skills, but knowledge is power as this is a negotiation after all. Again, this is an area where doing your research will be helpful as you will have an understanding of average salary.

One approach is asking the interviewer about the salary range, but to avoid the question entirely, you can respond that money isn't a key factor and you're goal is to advance in your career. However, if you have a minimum figure in mind and you believe you're able to get it, you may find it worth trying.

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# Question # 20

What does quality work mean to you?

# Answer:-

Quality work to be is about doing work to the require or set standard, which is very important when it comes to warehouse operations.

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# Question # 21

What kind of salary do you need In Enaxis Consulting?

# Answer:-

This is a loaded question and a nasty little game that you will probably lose if you answer first. So, do not answer it. Instead, say something like, that's a tough question. Can you tell me the range for this position? In most cases, the interviewer, taken off guard, will tell you. If not, say that it can depend on the details of the job. Then give a wide range.

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# Question # 22

What would your first 30, 60, or 90 days look like in this role In Enaxis Consulting?

# Answer:-

Start by explaining what you'd need to do to get ramped up. What information would you need? What parts of the company would you need to familiarize yourself with? What other employees would you want to sit down with? Next, choose a couple of areas where you think you can make meaningful contributions right away. (e.g., "I think a great starter project would be diving into your email marketing campaigns and setting up a tracking system for them.") Sure, if you get the job, you (or



your new employer) might decide there's a better starting place, but having an answer prepared will show the interviewer where you can add immediate impact-and that you're excited to get started.

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### Question # 23

Are you planning to continue your studies and training In Enaxis Consulting?

### Ancwor:

If asked about plans for continued education, companies typically look for applicants to tie independent goals with the aims of the employer. Interviewers consistently want to see motivation to learn and improve. Continuing education shows such desires, especially when potentials display interests in academia potentially benefiting the company.

Answering in terms of "I plan on continuing my studies in the technology field," when offered a question from a technology firm makes sense. Tailor answers about continued studies specific to desired job fields. Show interest in the industry and a desire to work long-term in said industry. Keep answers short and to the point, avoiding diatribes causing candidates to appear insincere.

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# Question # 24

How do you evaluate your ability to handle conflict?

### Answer.

I pride myself on being a good problem solver. Through my previous job and management positions I have faced numerous conflicts in different situations, and my experiences have helped me to hone my issue resolution skills. I believe that it is important to get to and address the root of the issue, in a respectable manner.

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### Question # 25

What was the most important task you ever had?

### Answer:

There are two common answers to this question that do little to impress recruiters:

- \* 'I got a 2.1'
- \* 'I passed my driving test'

No matter how proud you are of these achievements, they don't say anything exciting about you. When you're going for a graduate job, having a degree is hardly going to make you stand out from the crowd and neither is having a driving licence, which is a requirement of many jobs.

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# Question # 26

What's your salary history?

# Answer:

When you are interviewing for a new job, it is common practice for the company to ask you about your salary history. I typically want to know what the candidate's base salary is, if they receive any bonus, the average bonus amount, and any additional compensation or perks, such as 500k matching, stock grants or stock options, paid time off and how much they are required to pay towards their medical premiums.

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# Question # 27

What have you done to improve your skills over the past year In Enaxis Consulting?

# Answer:-

You'll want to be prepare with some very specific examples of what you've done over the last year and what you're currently doing to improve your professional knowledge and skill set as well as anything else you're doing the shows self improvement.

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# Question # 28

Are you currently looking at other job opportunities?

# Answer:-

Just answer this question honestly. Sometime an employer wants to know if there are other companies you're considering so that they can determine how serious you are about the industry, they're company and find out if you're in demand. Don't spend a lot of time on this question; just try to stay focused on the job you're interviewing for.

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# Question # 29

If you had enough money to retire would you?

# Anewor:

Just be honest. If you would retire then say so. But since you can't retire, and the interviewer already knows this, simply answer that since you can't this is type of work you prefer doing. However, if you wouldn't retire if you had the money then explain why. Work is an important element of happiness for most people and many won't retire even when they can.

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# Question #30

How do you believe you would benefit our organization?



### Answer:-

This is a great question that provides you the opportunity to put your best foot forward, to tell the interviewer why he or she should consider hiring you for the job. Make sure you're well prepared for this question as you won't likely get a second chance to really shine.

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### Question #31

Explain me about a problem or disagreement you had with previous supervisor?

### Answer:

This question is trap. It is meant to see whether or not you'll speak poorly of an employer. No one wants to hire someone who's going to speak poorly of them down the road. Stay upbeat and positive - and most of all don't say anything negative about a previous employer.

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# Question # 32

Do you have any blind spots?

### Answer:

This question is often meant to trick candidates since acknowledgment of blind spots would indicate they were aware of them. Also, do not disclose bad habits or other personal concerns. Let the interviewer find out about your personal flaws through the course of the interview without directly stating these flaws.

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### Question #33

Do you think you are overqualified for this position In Enaxis Consulting?

### Answer:

No matter your previous job experience or educational background, be sure to tell the interviewer you have the knowledge and skills to successfully execute the job responsibilities.

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### Question # 34

Explain what are your strengths In Enaxis Consulting?

### Answer:-

Bad Answer: Candidate is unprepared for question or only gives generic answers.

This is the most common job interview question - everybody should be expecting it. If they don't seem prepared, or give a fairly stock answer, it's probably a bad sign.

Good answer: The consensus is to go for quality, not quantity here. Candidates should give a short list of strengths, and back each one up with examples that illustrate the strength. Also, they should explain how these strengths will be useful in the job you're applying for, and use this question to say something interesting about themselves.

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# Question # 35

Why are you interested in working In Enaxis Consulting for [insert company name here]?

# Answer:-

Bad Answer: They don't have a good reason, or provide a generic answer, "I think it represents a great opportunity."

Good answer: One that shows they've done research on the company, and are truly excited about specific things they can do at the job. This not only shows enthusiasm for the work and basic preparation skills, gives you clues about the cultural fit.

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# Question # 36

Top 17 Behavioral Interview Questions In Enaxis Consulting:

# Answer:-

Behavioral interviews In Enaxis Consulting where popularized by industrial psychologists in the 1970s, and have been used at big companies like AT&T. The idea behind them is that past responses to situations are the best predictor of how candidates will respond in the future.

- 1. Tell me about a time you faced a conflict while working as part of a team.
- 2. Talk about a goal you set for yourself. What did you do to make sure you met the goal?
- 3. Give an example of a time when you had to work with someone with a very different personality from yours.
- 4. Talk about an instance where you wish you'd handled a situation differently with a team member.
- 5. What's the most difficult problem you have had to solve In Enaxis Consulting?
- 6. Give an example of how you handled a situation where you needed information from a colleague who wasn't responsive.
- 7. Talk about a time when you had problems building a relationship with a key team member. What did you do?
- 8. Tell me about an instance when it was important to make a great impression on a client. What did you do?
- 9. Tell me about a situation where you had to work with a difficult client.
- 10. Tell me about a situation where you disappointed a client, and how you tried to fix it.
- 11. Talk about a time when you had to strategize to meet all your obligations.
- 12. Talk about a time when you failed at something. How did you react?
- 13. Talk about a time you took on a leadership role.
- 14. Tell me about a long-term project you oversaw. How did you keep it focused and on schedule?
- 15. Talk about a time when you were under a lot of stress. What caused it, and how did you manage?
- 16. Do you prefer to work alone or with others In Enaxis Consulting?
- 17. Tell me about a time when you were overwhelmed by the amount of work on your agenda. How did you handle it?

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### Question #37

You have a project due in one hour but a more important emergency that affects business needs to be fixed immediately, what do you do?

### Answer-

Focus on the issue that impacts the business most first.

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### Question #38

Tell me about a problem that you've solved in a unique or unusual way. What was the outcome? Were you happy or satisfied with it?

### Answer:

In this question the interviewer is basically looking for a real life example of how you used creativity to solve a problem.

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### Question #39

What do you know about this company?

### Answer:-

Research the company on Google by searching recent news (to remain current on them) and their website. Make sure you understand their products / services, vision, competitive differentiators, and work culture.

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# Question # 40

What are your lifelong dreams?

### Answer:-

If your dreams don't relate to the job closely, make sure you highlight aspects of the job that will help develop the skills that will help you with your dreams. Ideally, you want your dreams to relate strongly to the career path you're interviewing for though.

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# Question #41

What's been your biggest success to date?

### Answer:-

Talk about a story / experience about how you achieved success and be sure to share details on the results and outcome. Have it highlight a strong characteristic such as leadership, work ethic and so forth.

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# Question # 42

How have you achieved your success?

# Answer:

Discuss stories of how you've progressed over the years to achieve success. People relate best to stories.

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# Question # 43

What type of personalities do you work best with and why?

# Answer:

Think of which personalities you work best with (do you like outgoing, collaborative, personable working relationships and so forth?)

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# Question # 44

If someone had to say something negative to you, what would they say?

# Answer:

Again, be honest about sharing a story here about someone who may not have gotten along with you in the office here and explain how you were able to fix that relationship or change your attitude/action to be a better person / coworker.

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# Question #45

What classes did you enjoy most in college and why?

# Answer:

Think back to the classes that either resonated with your passion or truly helped you to develop skills that you believe will help you in your career. Talk about those.

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# Question # 46

What do you know about our competition?

# Answer:



Make sure you do your research on their competitors. You can find this by going to yahoo finance and click on their competitors (if they are public). From there research the news on them and go to their websites to understand their positioning on solutions and vision. You can also research local regional companies that are their competition (if it's a smaller private company on a regional scale) by simply typing in similar product offerings in the Google search followed by the city. Make sure you know their competitor's vision, products, culture, and how they are differentiated against their competition (and if they're not, how they could be)

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### Question # 47

Give me an example of when you competed hard and won?

### Answer:-

You can reference many different areas here when discussing a story of where you won in competition: Work experience (ideal), sports, clubs, classes, projects.

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### Question #48

How open are you to relocation?

### Answer:-

If you're not, then say you're not. Don't lie about it just to get the job. There's no point if you won't move for the job anyway and lying is unethical. If you are open to relocation In Enaxis Consulting, let them know which areas you'd be willing to relocate to.

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# Question # 49

Give me a few examples of how you're results oriented?

### Answer:-

Make you give an example where you discuss details and metrics. For example, I was a tutor in my last job and mentored 5 students on their SAT test taking skills and raised their scores by 15% on average after a 3 month teaching stint.

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### Question # 50

How do you prioritize your work initiatives In Enaxis Consulting?

### Answer-

Discuss how you prioritize your work initiatives based on the company initiatives. For example, if you're in customer service discuss how you're focused on providing the best customer experience.

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# Question # 51

What have you done to improve yourself in the last year In Enaxis Consulting?

# Answer:

Discuss how you've improved yourself through work experiences, books you've read, classes, club(s) / extracurricular activities and describe the process on how it's happened. For example: I've improved my presentation skills tremendously because I've had to do 2 presentations this year for my communications class.

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# Question # 52

What do you expect to be earning in 5 years In Enaxis Consulting?

# Answer:

Discuss how you expect yourself to be excellent at your job. Thus, it would be reasonable to expect pay that is based on the merit of your work.

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# Question #53

What do you look for in terms of culture -- structured or entrepreneurial?

# Answer-

A good answer is to discuss the importance of having both elements in a company In Enaxis Consulting. Structure is good to maintain a focus on priorities and making sure people are productive but having an entrepreneurial spirit can help cultivate new ideas that can truly help the company.

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# Question # 54

What techniques and tools do you use to keep yourself organized In Enaxis Consulting?

# Answer:-

Utilizing a calendar, having a notebook with your "to do" list, focusing on your top 3 priorities each and every day, utilizing a systematic way of storing documents on your computer (like box.net)

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# Question # 55

There's no right or wrong answer, but if you could be anywhere in the world right now, where would you be?



### Answer:-

Just be honest about where you'd like to be - you never know - you may end up bonding with the interviewer with the location. However, you want to stress that you want to work out of the location that you're interviewing for.

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### Question #56

If I were to give you this salary you requested but let you write your job description for the next year, what would it say?

### Answer:-

It should say the same thing - after all - if you think this salary is fair then it should suit the responsibilities!

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### Question # 57

How would you go about establishing your credibility quickly In Enaxis Consulting with the team?

### Answer:-

Fully understand my responsibilities, work hard and exceed expectations, learn as much as possible, help others as much as possible, understand what my teammates' goals and needs are, be on time, and gain a mentor.

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### Question # 58

How long will it take for you to make a significant contribution?

### Answer:-

First define significant contribution - once you do that - lay out a timeline plan in which you think you can achieve that.

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### Question #59

If selected for this position In Enaxis Consulting, can you describe your strategy for the first 90 days?

### Answer:

This depends on the job role. Make sure you break it down into

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# Question # 60

Describe a time when you had to help a coworker out that did not directly benefit you?

# Answer:-

There should be many times where you've assisted others In Enaxis Consulting. If you haven't, think of how you would in the future. You can discuss charitable causes, how you mentored someone, and so on.

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# Question # 61

Tell me about a decision you made recently and how you reached it In Enaxis Consulting?

# Answer:

The key is to show that you put a lot of thought (weighing out the pros and cons) but were able to be decisive. Be sure to explain your logic in arriving at the decision.

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# Question # 62

In what areas do you think you will need guidance?

# Answer:-

Think about what you need to learn going into the job. Skill sets, industry knowledge, relationship building, team dynamics. Which areas are ones you're lacking?

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# Question # 63

What specific steps do you utilize in solving workplace problems?

# Answer:

Analyze the problem In Enaxis Consulting. Discuss possible remedies and resulting outcomes. Decide on the remedy and track results. Re-visit problem if it's not resolved.

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# Question # 64

How would your references describe you?

# Answer:

Think of three major characteristics that demonstrate your best qualities related to work and then have quick stories to describe why.

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# Question #65

Are you willing to work in shifts?

### Answer-

If the job calls for shifts that vary, be ready to do that for your work. If you aren't open to that, then explain why and see if they can adjust it for you.

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# Question #66

Rate yourself on a scale of 10?

### Answer-

If you truly believe you're a 10, you better be able to explain why with examples / stories. If you believe you're a great contributor and have room to grow, say 8 or 9. If you're below that, explain what you would do to improve yourself to get the ranking you believe you can be.

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### Question #67

Tell me about the last time you missed a goal or deadline?

### Answer-

Unless you're a completely perfect person, chances are you've messed up before on a goal/deadline. If so, discuss how you fell short and what you would have done in retrospect to achieve it.

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# Question # 68

How do you ensure all of your work gets accomplished in a productive manner?

### Answer-

The key is to prioritize what's important in your work and to stay organized to accomplish the tasks. A strong work ethic also helps.

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- 1: Monitoring and Evaluation Specialist Frequently Asked Interview Questions and Answers Guide.
- 2: Guidance Counselor Frequently Asked Interview Questions and Answers Guide.
- 3 : <u>Travel Consultant Frequently Asked Interview Questions and Answers Guide.</u>
- 4 : Freelance Frequently Asked Interview Questions and Answers Guide.
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