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# Director Research Development Job Interview Preparation Guide.

# Question # 1

Why do you want to leave your current company As Director Research Development?

### Answer:-

Bad Answer: Complaining about or blaming their former job, boss or colleagues. Also, having no good reason.

Good answer: One that focuses on the positives about why the job they're applying for offers them better learning or career opportunities, chances for advancement, aligns more closely to their long term goals, or is a better fit for them.

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### Question # 2

What has been your biggest professional disappointment?

### Answer:-

When discussing a professional disappointment, make sure to discuss a scenario you could not control. Be positive about the experience and accept personal responsibility where applicable.

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# Question # 3

What relevant work experience do you have in this career field As Director Research Development?

# Answer:-

Talk about specific work related experience for the position you're interviewing for. Make sure the experience is relevant. Don't talk about previous experience that is not related to the position in question. If you don't have specific career related experience speak about prior experience that has helped you develop the specific knowledge and skills required for the position you are applying for.

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# Question # 4

The change in the business industry now requires you to have a new set of skills you have to learn, how do you react to that?

# Answer:

First, find out which skills are the ones that you're currently lacking. Then identify what the steps would be to acquire/build those skills. Then take action to do so.

Read More Answers.

# Question # 5

Explain me about a problem or disagreement you had with previous supervisor?

# Answer-

This question is trap. It is meant to see whether or not you'll speak poorly of an employer. No one wants to hire someone who's going to speak poorly of them down the road. Stay upbeat and positive - and most of all don't say anything negative about a previous employer.

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# Question # 6

Tell me about a time when you had to think strategically?

# Answer:

There was a time when I was told I had to get rid of 20% of my people. I had to determine which persons I needed the most by determining who could do what. I had to put aside personal feelings so that I could keep a working crew to handle he same workload with less people.



### Question #7

Are you willing to work overtime or odd hours?

### Answer-

Be completely honest. You don't want to lie to get the job if you're not going to work the hours required.

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### Question #8

What kind of work interests you the most?

### Answer-

You can talk about what you're passionate about. What motivates you. What excites you.

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### Question #9

Do you think you are overqualified for this position As Director Research Development?

### Answer:-

No matter your previous job experience or educational background, be sure to tell the interviewer you have the knowledge and skills to successfully execute the job responsibilities.

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### Question # 10

Explain what are your strengths As Director Research Development?

### Answer:-

Bad Answer: Candidate is unprepared for question or only gives generic answers.

This is the most common job interview question - everybody should be expecting it. If they don't seem prepared, or give a fairly stock answer, it's probably a bad sign.

Good answer: The consensus is to go for quality, not quantity here. Candidates should give a short list of strengths, and back each one up with examples that illustrate the strength. Also, they should explain how these strengths will be useful in the job you're applying for, and use this question to say something interesting about themselves.

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## Question #11

When were you most satisfied in your job As Director Research Development?

# Answer:

I'm a people person. I was always happiest and most satisfied when I was interacting with community residents, making sure I was able to meet their needs and giving them the best possible comfort in a tough situation. It was my favorite part of the job, and it showed. Part of the reason I'm interested in this job is that I know I'd have even more interaction with the public, on an even more critical level.

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# Question # 12

What qualities do you look for in a boss?

# Answer:-

Remain optimistic and do not be too specific. Good attributes include moral character, honesty, and intelligence since managers usually believe they possess these qualities.

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# Question # 13

What type of salary are you looking for?

# Answer:-

This can be a very tricky question as the individual asking it is probably digging for something other than a simple answer to the question. We recommend that you don't immediately respond to the question directly. Instead, say something like, "That a difficult question. What is range for this position?" More often than not the interviewer will tell you. If the interviewer insists on direct answer you may want say that it depends on the details of the job - then give a wide salary range.

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# Question # 14

What do you see yourself doing within the first 30 days of this job?

# Answer:-

Typically the first 30 days are designed for you to learn as much as possible As Director Research Development. Work hard to get to know your teammates, how they work together, and how you can make the biggest impact.

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# Question # 15

What is your philosophy towards work?

# Answer:-



This is typically a straightforward question that merits a straightforward answer. Do you have strong worth ethic? Will you do whatever it takes to make sure the job gets done? Just say so in your response. Keep it short, direct and positive.

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### Question # 16

What type of people do you not work well with?

### Answer:

Be very careful answering this question as most organization employ professionals with an array of personalities and characteristics. You don't want to give the impression that you're going to have problems working with anyone currently employed at the organization. If you through out anything trivial you're going to look like a whiner. Only disloyalty to the organization or lawbreaking should be on your list of personal characteristics of people you can't work with.

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### Question #17

If the company you worked for was doing something unethical or illegal, what would you do?

### Answer:-

Report it to the leaders within the company. True leaders understand business ethics are important to the company's longevity

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### Question # 18

How would your references describe you?

### Answer-

Think of three major characteristics that demonstrate your best qualities related to work and then have quick stories to describe why.

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# Question #19

Tell me about yourself?

### Answer:-

There are some questions that your potential employer aren't allowed to ask (but trust me, they probably want to). For instance, they shouldn't really ask about your family or how far away you live from your potential place of employment. If you can find a way to answer these questions anyway (with the answers they want to hear), that will give them a little added info to help them make the (right) decision!

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# Question # 20

How did you become interested in this field/industry?

# Answer:

Describe how you've come to develop a passion or interest in this industry and use variables like "culture, people, vision, career development, and the work itself" to define your choice

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# Question # 21

Do you know anyone working with this organization?

# Answer-

It would be great if you did - then you could potentially use them as a referral if they thought highly of you.

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# Question # 22

Tell me why do you want this job As Director Research Development?

# Answer:-

Bad Answer: No solid answer, answers that don't align with what the job actually offers, or uninspired answers that show your position is just another of the many jobs they're applying for.

Good answer: The candidate has clear reasons for wanting the job that show enthusiasm for the work and the position, and knowledge about the company and job.

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# Question # 23

What attracted you to this company As Director Research Development?

# Answer:-

You could discuss the company's vision, culture and solutions/services as reasons for wanting to join it.

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# Question # 24

Tell me about a difficult decision you've made in the last year As Director Research Development?

# Answer:-



We all have difficult decisions in our lives. Show how you were able to arrive at it and then how you decisively acted.

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# Question # 25

What critical component of this position As Director Research Development makes the work challenging?

### Answer:-

Heading information: This should include job title, pay grade or range, reporting relationship (by position, not individual), hours or shifts, and the likelihood of overtime or weekend work.

Summary objective of the job: List the general responsibilities and descriptions of key tasks and their purpose, relationships with customers, coworkers, and others, and the results expected of incumbent employees.

Qualifications: State the education, experience, training, and technical skills necessary for entry into this job.

Special demands: This should include any extraordinary conditions applicable to the job As Director Research Development (for example, heavy lifting, exposure to temperature extremes, prolonged standing, or travel).

Job duties and responsibilities: Only two features of job responsibility are important: identifying tasks that comprise about 90 to 95 percent of the work done and listing tasks in order of the time consumed (or, sometimes, in order of importance).

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### Question # 26

Tell me about a time when you were held accountable for a problem that you hadn't caused?

### Answer:-

If someone puts the blame on you (incorrectly), the best thing you can do is NOT to retaliate. You want to make it known that you were not to blame (explain all the facts) and then focus on fixing the problem in the best way possible.

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### Question # 27

How open are you to relocation?

### Answer-

If you're not, then say you're not. Don't lie about it just to get the job. There's no point if you won't move for the job anyway and lying is unethical. If you are open to relocation As Director Research Development, let them know which areas you'd be willing to relocate to.

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## Question # 28

How well do you multi-task?

# Answer:

Multi-tasking is an important part of most jobs. You want to show that you're good at it but not overwhelmed with it. So discuss just a few things you can multi-task well on - for example: "I'm good at multi tasking between work email and working on projects As Director Research Development and the reason it because I'm good at prioritizing my work emails.

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# Question # 29

How has school prepared you for this job role?

# Answer:-

Think back to how you've interacted with your peers to develop social skills, how you've worked with classmates on projects to develop teamwork and collaborative skills, how you've developed discipline through studying, how the courses have helped your creativity, and how the classes you've taken have impacted your analytical / problem solving / reasoning skills.

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# Question # 30

What challenges are you looking for in this position?

# Answer:-

A typical interview question to determine what you are looking for your in next job, and whether you would be a good fit for the position being hired for, is "What challenges are you looking for in a position As Director Research Development?" The best way to answer questions about the challenges you are seeking is to discuss how you would like to be able to effectively utilize your skills and experience if you were hired for the job. You can also mention that you are motivated by challenges, have the ability to effectively meet challenges, and have the flexibility and skills necessary to handle a challenging job. You can continue by describing specific examples of challenges you have met and goals you have achieved in the past.

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# Question # 31

How do you inspire others to be better?

# Answer:

First, the key to inspiring others it to first understand what their goals and objectives are. Once you understand what people want, you can inspire them with a vision that aligns to what they care about. People generally care about having purpose, being successful (and being recognized for it), contributing in a meaningful way, and financial rewards (to a degree) and much more. Then once you understand what people set as goals, you can inspire them through 1:1 pep talks, a presentation to multiple people and so forth.



### Question #32

Why are manhole covers round?

### Answer-

This is a classic brainteaser, which was reportedly first asked by a Microsoft interviewer. Here's how to ""solve"" this brainteaser (remember to speak and reason out loud while solving this brainteaser): Why are manhole covers round? Could there be a structural reason? Why aren't manhole covers square? It would make it harder to fit with a cover. You'd have to rotate it exactly the right way.

The pipes below are also round, so fitting them might be easier, as might be making them. So many manhole covers are round because they don't need to be rotated. There are no corners to deal with. Also, a round manhole cover won't fall into a hole because it was rotated the wrong way, so it's safer. Looking at this, it seems corners are a problem. You can't cut yourself on a round manhole cover. And because it's round, it can be more easily transported. One person can roll it.

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### Question # 33

How important is the vision of the company to you?

### Answer.

It should be very important if you want a long standing career. Remember, you're investing your time, energy and earnings potential into a company so you want to make sure it's a sustainably successful company that will grow with you over the long haul.

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### Question # 34

Why should we give you this job As Director Research Development when someone else is equally qualified?

### Answer:-

Describe how you're unique, but make sure you tie it to the job responsibilities and how you would impact the company. For example, "I believe my unique programming skills and experience in developing over 18 best selling iphone apps will help the company develop high quality applications faster than my competitors"

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### Question #35

What motivates you to succeed?

# Answer:-

Your interviewer will likely want to know the reasons why you will remain motivated to do your best during your employment with the company As Director Research Development. Perhaps you are interested in being challenged, but you may also have interest in being recognized for your hard work in the form of the number of sales you can attain. A great example answer for this question is "I always do my best in everything, including my job. I take pride in my success, and I also want the company for which I work to be successful. Being affiliated with a company that is known for its excellence is very important to me."

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# Question #36

What qualities do you believe are important to have as a manager?

# Answer:

Great managers tend to empower their employees to be successful through strong coaching. They understand how to manage relationships - this is commonly referred to emotional intelligence. They have to be able to handle both client and staff situations that require them to be calm under pressure to clearly think of solutions to complex problems. Most importantly they must be able to articulate the vision to the team and inspire them to work together to collectively achieve that goal

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# Question # 37

Describe a time when you had to help a coworker out that did not directly benefit you?

# Answer:

There should be many times where you've assisted others As Director Research Development. If you haven't, think of how you would in the future. You can discuss charitable causes, how you mentored someone, and so on.

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# Question #38

How would you be an asset to us As Director Research Development?

# Answer:

Think again about the job specification and the skills needed for this role As Director Research Development. Have a paragraph prepared highlighting how you will be able to do the job and what you can bring to the team. It goes without saying that this paragraph should be positive.

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# Question #39

Why should I hire you As Director Research Development?

# Answer-

To close the deal on a job offer, you MUST be prepared with a concise summary of the top reasons to choose you. Even if your interviewer doesn't ask one of these question in so many words, you should have an answer prepared and be looking for ways to communicate your top reasons throughout the interview process.



### Question # 40

What is it about this position As Director Research Development that attracts you the most?

### Answer-

Use your knowledge of the job description to demonstrate how you are a suitable match for the role.

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### Question #41

What are some of the things that you and your supervisor disagree upon and how do you resolve them? What do you do when you are pressed for a decision?

### Answer-

The key is that you openly communicate your thoughts to your supervisor to explain your position and try to come to a mutual decision together. Also be sure to listen to his/her thoughts so that you can potentially compromise. When you're pressed for a decision, make sure you've put thought into the reasons as to how you arrived at it and then decisively make it.

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### Question # 42

What did you major in and why?

### Answer-

Tell them your major and the motivations behind why you chose it and how it's helped to prep your of this potential job.

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### Question # 43

What other companies are you interviewing at?

### Answer-

Be open and share if you are indeed interviewing elsewhere, but do it in a humble way. This way you don't seem arrogant and the interviewer knows your skills are valued by other companies. This also tends to make them want you more as they know they are competing for your services.

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# Question # 44

How would you feel about working for someone who knows less than you As Director Research Development?

### Answer:

The reality is, the majority of the time someone is in a management/leadership position is because of their experience and past success. So they probably possess at least a unique set of knowledge from you. So you'll want to learn from them as much as possible. If it's not the case, then discuss how you would look for mentors in different departments to help your personal career development.

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# Question # 45

Describe your vision of your perfect dream job?

# Answer:-

Ideally, the role you're applying for either is that dream job or will help you get to it. If it's going to help you get there, describe the elements of that job role that you are passionate about so that it ties to the vision of what your dream job is. Be honest and talk about the type of work environment, management team / leadership, coworkers, culture, vision and products/services you'd like your dream job to entail.

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# Question # 46

If you could offer suggestions on how to improve our company, what would you say?

# Answer:-

Examine the trends of the company and also where there may be some weaknesses (news articles often document this on public companies or look at their competitors to see how they're positioning it against them.) Then, once you have that knowledge, think creatively on how you could improve upon that weakness for them.

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# Question # 47

How do you feel about technology at the workplace in general?

# Answer:-

It's a great enabler for us to collaborate better as a team, for us to reach customers more efficiently and frequently and I believe it can help any company become more efficient, leaner, and more productive.

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# Question # 48

What negative thing would your last boss say about you?

# Answer:

"He/She wouldn't say anything bad, but he/she may point out I could improve in a certain area, and I've taken steps to become better at those skills"



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### Question # 49

What do you already know about our company?

### Answer-

Good reputation of a large home grown company that has various departments and product.

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### Question # 50

Tell me about the last time you missed a goal or deadline?

### Answer-

Unless you're a completely perfect person, chances are you've messed up before on a goal/deadline. If so, discuss how you fell short and what you would have done in retrospect to achieve it.

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# Question # 51

Do you like to start personal relationships with other employees?

### Answer.

Well, the right answer is yes and no. Good personal relations can improve the overall performance of a team. But on the other hand, you should not let your emotions to affect your decisions in work.

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### Question # 52

What was the biggest professional risk you have taken and what was the outcome?

### Answer:-

First discuss how you weighed the pros and cons of the risk and the results you'd believe you could achieve. Then discuss the action plan you put into place for it and outline that step by step. Then discuss the outcome and if it wasn't optimal talk about what you would do differently in hindsight.

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## Question #53

Are you planning to continue your studies and training As Director Research Development?

# Answer:-

If asked about plans for continued education, companies typically look for applicants to tie independent goals with the aims of the employer. Interviewers consistently want to see motivation to learn and improve. Continuing education shows such desires, especially when potentials display interests in academia potentially benefiting the company.

Answering in terms of "I plan on continuing my studies in the technology field," when offered a question from a technology firm makes sense. Tailor answers about continued studies specific to desired job fields. Show interest in the industry and a desire to work long-term in said industry. Keep answers short and to the point, avoiding diatribes causing candidates to appear insincere.

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# Question # 54

When was the last time something upset you at work? What did you do?

# Answer:-

Almost everyone has an emotional moment related to work at some point - you're not alone. The key is to learn why you reacted that way and to focus not on the problem but HOW to resolve it. Another key component is to be aware of your emotional response so that you can learn to control it in the future in a calm way.

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# Question # 55

Do you have any questions for me?

# Answer:-

Good interview questions to ask interviewers at the end of the job interview include questions on the company growth or expansion, questions on personal development and training and questions on company values, staff retention and company achievements.

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# Question # 56

Where do you see yourself professionally five years from now As Director Research Development?

# Answer:

Demonstrate both loyalty and ambition in the answer to this question. After sharing your personal ambition, it may be a good time to ask the interviewer if your ambitions match those of the company.

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# Question # 57

What do you think is your greatest weakness?



### Answer:-

Don't say anything that could eliminate you from consideration for the job. For instance, "I'm slow in adapting to change" is not a wise answer, since change is par for the course in most work environments. Avoid calling attention to any weakness that's one of the critical qualities the hiring manager is looking for. And don't try the old "I'm a workaholic," or "I'm a perfectionist.

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### Question #58

What was the most important task you ever had?

### Answer:

There are two common answers to this question that do little to impress recruiters:

- \* 'I got a 2.1'
- \* 'I passed my driving test'

No matter how proud you are of these achievements, they don't say anything exciting about you. When you're going for a graduate job, having a degree is hardly going to make you stand out from the crowd and neither is having a driving licence, which is a requirement of many jobs.

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# Question # 59

Do you have good computer skills?

### Answer:-

It is becoming increasingly important for medical assistants to be knowledgeable about computers. If you are a long-time computer user with experience with different software applications, mention it. It is also a good idea to mention any other computer skills you have, such as a high typing rate, website creation, and more.

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### Question # 60

Tell me something about your family background?

### Answer.

First, always feel proud while discussing about your family background. Just simple share the details with the things that how they influenced you to work in an airline field.

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## Question #61

There's no right or wrong answer, but if you could be anywhere in the world right now, where would you be?

# Answer:-

Just be honest about where you'd like to be - you never know - you may end up bonding with the interviewer with the location. However, you want to stress that you want to work out of the location that you're interviewing for.

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# Question # 62

How would you go about establishing your credibility quickly As Director Research Development with the team?

# Answer:-

Fully understand my responsibilities, work hard and exceed expectations, learn as much as possible, help others as much as possible, understand what my teammates' goals and needs are, be on time, and gain a mentor.

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# Question # 63

How do you ensure all of your work gets accomplished in a productive manner?

# Answer:

The key is to prioritize what's important in your work and to stay organized to accomplish the tasks. A strong work ethic also helps.

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# Question # 64

What's your salary history?

# Answer:-

When you are interviewing for a new job, it is common practice for the company to ask you about your salary history. I typically want to know what the candidate's base salary is, if they receive any bonus, the average bonus amount, and any additional compensation or perks, such as 500k matching, stock grants or stock options, paid time off and how much they are required to pay towards their medical premiums.

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# Question #65

What is your biggest achievement?

# Answer:-

Quality work to be is about doing work to the require or set standard, which is very important when it comes to warehouse operations.



### Question # 66

Explain an idea that you have had and have then implemented in practice?

### Answer-

Often an interview guide will outline the so-called 'STAR' approach for answering such questions; Structure the answer as a situation, task, action, and result: what the context was, what you needed to achieve, what you did, and what the outcome was as a result of your actions.

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# Question # 67

If I talked to your three biggest fans, who would they be and why?

### Answer-

If you can reference three professionals with executive titles (CXO, VP, Director, Manager), that carries a lot of weight. Make sure you highlight how you've helped them achieve their biggest objectives and how that's made them your fan.

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### Question # 68

What does quality work mean to you?

### Answer-

Quality work to be is about doing work to the require or set standard, which is very important when it comes to warehouse operations.

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### Question # 69

Give an example of a time you successfully worked As Director Research Development on a team?

### Answer:

On the whole I prefer to stick to doing what I'm told rather than setting myself up to fail by doing things off my own bat. But there was this one time when I suggested to my boss at the pizza parlor that she try offering an 'all you can eat' deal to students to boost trade on Mondays. She thought it was an interesting idea but nothing ever came of it.

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# Question #70

Tell me one thing about yourself you wouldn't want me to know?

### Answer:

Talk about a trait that you would consider a weakness. No need to talk about your deepest darkest secrets here.

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# Question #71

What general trends do you see in our industry?

# Answer:-

Examine what's happened in the industry in the last 5 - 10 years and how it's evolved and then look at what both the company and analysts are saying about the future of that industry in which that company competes in. Read trade magazines / online sources in that industry as well to make sure you stay up to date on trends.

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# Question # 72

What do you expect to be earning in 5 years As Director Research Development?

# Answer:-

Discuss how you expect yourself to be excellent at your job. Thus, it would be reasonable to expect pay that is based on the merit of your work.

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# Question #73

What type of work environment do you prefer?

# Answer-

Ideally one that's similar to the environment of the company you're applying to. Be specific.

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# Question # 74

Rate yourself on a scale of 10?

# Answer:

If you truly believe you're a 10, you better be able to explain why with examples / stories. If you believe you're a great contributor and have room to grow, say 8 or 9. If you're below that, explain what you would do to improve yourself to get the ranking you believe you can be.

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# Question #75



How do you handle stressful situations?

By remaining calm, weighing out all my options and executing a plan to get the situation resolve . alt.

# **Analysis Most Popular Interview Topics.**

- 1 : GIS Frequently Asked Interview Questions and Answers Guide.
- 2 : Analysis Frequently Asked Interview Questions and Answers Guide.
- 3 : GIS Analysis Frequently Asked Interview Questions and Answers Guide.
- 4 : Spatial Data Frequently Asked Interview Questions and Answers Guide.
- 5 : GIS Date Frequently Asked Interview Questions and Answers Guide.
- 6: System Analyst Frequently Asked Interview Questions and Answers Guide.
- 7: Research Officer Frequently Asked Interview Questions and Answers Guide.
- 8: <u>Statics Measures Frequently Asked Interview Questions and Answers Guide.</u>
- 9: Static Analysis Frequently Asked Interview Questions and Answers Guide.
- 10: Financial Analyst Frequently Asked Interview Questions and Answers Guide.

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