

Global Guideline.

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## Deputy General Manager Job Interview Preparation Guide.

#### Question #1

How long are you willing to fail at this job before you succeed?

#### Anewor-

This is one of the favorite tough questions, co-founder of Interview Circuit. It's tricky because "I don't have an answer in mind when I ask it," he says, "and I use it to see how the candidate reacts."

A variety of answers would be acceptable in this scenario. "A good answer would be, Tm willing to stick with this job for as long as it takes to succeed," This shows endurance and that you're in it for the long-haul.

Alternatively, you could say that you plan to fail as quickly as possible so that you can learn from your mistakes and move on. "That answer would indicate that they're impatient, aggressive, and not afraid to fail (which are things I like),"

Bad answer: "A few months, or I don't know ... what do you think?

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#### Question # 2

So, tell me a little about yourself?

#### Answer:-

I'd be very surprised if you haven't been asked this one at every interview. It's probably the most asked question because it sets the stage for the interview and it gets you talking. Be careful not to give the interviewer your life story here. You don't need to explain everything from birth to present day. Relevant facts about education, your career and your current life situation are fine.

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## Question # 3

Where else have you applied?

#### Answer:-

This is a good way to hint that you're in demand, without sounding like you're whoring yourself all over town. So, be honest and mention a few other companies but don't go into detail. The fact that you're seriously looking and keeping your options open is what the interviewer is driving at.

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#### Question #4

Let's talk about salary. What are you looking for?

#### Answer:

Run for cover! This is one tricky game to play in an interview. Even if you know the salary range for the job, if you answer first you're already showing all your cards. You want as much as possible, the employer wants you for as little as you're willing to take. Before you apply, take a look at salary.com for a good idea of what someone with your specific experience should be paid. You may want to say, "well, that's something I've thought long and hard about and I think someone with my experience should get between X & Y." Or, you could be sly and say, "right now, I'm more interested in talking more about what the position can offer my career." That could at least buy you a little time to scope out the situation. But if you do have a specific figure in mind and you are confident that you can get it, I'd say go for it. I have on many occasions, and every time I got very close to that figure (both below and sometimes above).

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#### Question # 5

Has anything ever irritated you about people you've worked with?

#### Answer:

Of course, you have a list as long as your arm. But you can't say that, it shows you as being negative and difficult to work with. The best way to answer this one is to think for a while and then say something like "I've always got on just fine with my co-workers actually."

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#### Question # 6

Finally, do you have any questions to ask us?



#### Answer:-

I'll finish the way I started, with one of the most common questions asked in interviews. This directly relates to the research you've done on the company and also gives you a chance to show how eager and prepared you are. You'll probably want to ask about benefits if they haven't been covered already. A good generic one is "how soon could I start, if I were offered the job of course." You may also ask what you'd be working on. Specifically, in the role you're applying for and how that affects the rest of the company. Always have questions ready, greeting this one with a blank stare is a rotten way to finish your interview. Good luck and happy job hunting.

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#### Question #7

Tell/describe about yourself?

#### Answer:-

Here, you should be careful not to recite your resume. Make sure to complete the answer within 2-3 minutes and here you can talk about your education, work experience and areas of interest.

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#### Question #8

Tell me If you could change one thing in your current position or company, what would that be?

#### Answer-

The question can reveal a lot of information, including the real reason the applicant is looking to make a change, what's important to them in their next position, whether they are really motivated to make a move and whether or not their expectations are realistic.

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#### Question #9

Tell us what you know about this company?

#### Answer:-

Do your homework before you go to any interview. Whether it's being the VP of marketing or the mailroom clerk, you should know about the company or business you're going to work for. Has this company been in the news lately? Who are the people in the company you should know about? Do the background work, it will make you stand out as someone who comes prepared, and is genuinely interested in the company and the job.

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#### Question # 10

Are you good manager at working in a team?

#### Answer:

Unless you have the I.Q. of a houseplant, you'll always answer YES to this one. It's the only answer. How can anyone function inside an organization if they are a loner? You may want to mention what part you like to play in a team though; it's a great chance to explain that you're a natural leader.

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## Question # 11

Are you willing to put the interests of Global Guideline ahead of your own?

#### Answer:-

Again, another nasty question. If you say yes, you're a corporate whore who doesn't care about family. If you say no, you're disloyal to the company. I'm afraid that you'll probably have to say yes to this one though, because you're trying to be the perfect employee at this point, and perfect employees don't cut out early for Jimmy's baseball game.

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#### Question # 12

Tell us about the last spontaneous thing that you did in any facet of your life?

#### Anewor.

I look for an unusual response with something fun, like a last-minute trip or driving to Atlantic City at 11 o'clock at night. Something that shows me the person has some personality to react positively in different (and crazy) situations that oftentimes occur in our line of work.

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#### Question # 13

Thinking back to your last performance review, explain what performance areas were reviewed and how did you fare on each one?

#### Answer:

This question tells me how serious the candidate's last company was about employee performance and whether the candidate actually cared about/paid attention to how s/he did in each area and was being rated.

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#### Question # 14

Why are you looking (or why did you leave you last job)?

#### Answer:

This should be a straightforward question to answer, but it can trip you up. Presumably you are looking for a new job (or any job) because you want to advance your career and get a position that allows you to grow as a person and an employee. It's not a good idea to mention money here, it can make you sound mercenary. And if



you are in the unfortunate situation of having been downsized, stay positive and be as brief as possible about it. If you were fired, you'll need a good explanation. But once again, stay positive.

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#### Question #15

Tell me a suggestion that you have made and was implemented?

#### Answer:

It's important here to focus on the word "implemented." There's nothing wrong with having a thousand great ideas, but if the only place they live is on your notepad what's the point? Better still, you need a good ending. If your previous company took your advice and ended up going bankrupt, that's not such a great example either. Be prepared with a story about an idea of yours that was taken from idea to implementation, and considered successful.

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#### Question # 16

Explain what is bank rate?

#### Answer:-

It is the rate of interest at which the RBI allows finances to commercial banks. By bank rate, the banks can organize the level of economic activities. In addition to the above-mentioned technical questions, you might also be asked some personal questions like those mentioned below:

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#### Question #17

If you had to give a title to your life story up to this point, what would it be and tell me why?

#### Answer:-

This question gets people thinking and helps me see how someone reacts when caught off guard. The titles can be truly insightful, revealing struggles and challenges that they have faced and overcome.

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#### Question # 18

Where do you see yourself professionally in this organization in one to two years?

#### Answer-

I ask this instead of asking a job applicant where they see themselves professionally in five to ten years because their response allows me to determine the level of motivation and commitment for the position. If the response is overly ambitious, that's a red flag.

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#### Question # 19

What relevant experience do you have for this job?

#### Answer:-

Hopefully if you're applying for this position you have bags of related experience, and if that's the case you should mention it all. But if you're switching careers or trying something a little different, your experience may initially not look like it's matching up. That's when you need a little honest creativity to match the experiences required with the ones you have. People skills are people skills after all, you just need to show how customer service skills can apply to internal management positions, and so on.

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#### Question # 20

If your previous co-workers were here, what would they say about you?

#### Answer:-

Ok, this is not the time for full disclosure. If some people from your past are going to say you're a boring A-hole, you don't need to bring that up. Stay positive, always, and maybe have a few specific quotes in mind. "They'd say I was a hard worker" or even better "John Doe has always said I was the most reliable, creative problem-solver he'd ever met."

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#### Question # 21

Tell me about any issues you've had with a previous boss?

#### Answer:-

Arrgh! If you fall for this one you shouldn't be hired anyway. The interviewer is testing you to see if you'll speak badly about your previous supervisor. Simply answer this question with extreme tact, diplomacy and if necessary, a big fat loss of memory. In short, you've never had any issues.

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#### Question # 22

How do you differentiate nationalized banks from private banks?

#### Answer:

Nationalized banks are public sector banks, wherein the government will be responsible for the deposits made by the public. On the other hand, when it comes to private banks, the owner of the bank will be responsible for the deposits made by the public.

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#### Question # 23

What are your strengths and weaknesses as Deputy General Manager?

This is a tricky question put forth to know about you from your own words. So, you should be little bit careful about answering this question. For your strengths, you can describe about your qualities that can help in the effective performance of your duties. When talking about weakness, do not project yourself as a bad person and also do not say that you do not have any weaknesses. You can explain one or two weaknesses and should also say that you are working towards them to turn them into your strengths.

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#### Question # 24

Tell me about a time that conflict occurred in one of your work groups and what did you do for that?

I find that how employees deal with conflict tells me a lot about them and how successful they will be.

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#### Question # 25

Deputy General Manager Interview Questions Regarding work environment:

- \* Can you show me where I'll be working? Can we walk around the office? (As you walk around, listen.)
- \* Are the tools I'll be using cutting edge or totally ancient? What is the specification of the developer machines that you provide?
- \* What sort of training and development mechanisms are there for professional development? How about conference attendance? (Factor in the answer when you begin negotiating. Plus you want to know if the company is interested in investing in people.)
- \* Åre there opportunities to explore my skills at different business areas through the course of my tenure? (Can you grow in different areas, and move into a new one? For examples, can testers with a bend towards coding become developers?)
- \* I'm not a morning person. Will I have flexibility to work when I am most productive, barring things like mandatory meetings?

  \* What is our mission? What will be my role in the mission?
- \* How many positions am I actually covering?
- \* What will I be expected to accomplish the first three months?
- \* What projects will I work on? How will I be transitioned to new projects after existing projects are over?
- \* How much overtime has this team been doing in the last three months? What's typical? What's acceptable? How does the company respond after a time-crunch is over? (If you ask directly, "Do you encourage work/life balance?" naturally they'll respond "Sure!" Instead, ask a specific question to find out if that "Sure!" matches

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#### Question # 26

Basic Deputy general manager interview questions:

- \* What are you looking for in terms of career development?
- \* Do you know anyone who works with our company?
- \* How did you prepare for this work?
- \* Do you work well under pressure?
- \* Are you planning to continue your studies?

Study the specific job duties of the position desired. If interviewing for a professional-level position, be ready to answer questions about standards within the industry. Just wait for them ending their questions then answer.

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#### Question # 27

Restaurant General Manager Interview Questions:

- \* Tell me about yourself. (Keep it relevant and professional.)
- \* Why did you become a restaurant/hospitality manager, chef, etc.? (Do you have a passion for the business/guest/food?)
- \* What do you know about our restaurant/property/company? (Do your research!)
- \* Have you been to any of our restaurants/properties? What did you think? What did you observe while you were there? Did you get a chance to interact with any of our managers or staff? What would you improve or change? (Should be part of your research prior to the interview if possible. Keep it positive.)
  \* What do you think sets us apart from our competitors? (What is your motivation to want to work specifically for that concept?)
- \* Why do you want to work for our hotel/club/restaurant/property? (Your desire to work for them is again trying to be determined.)
- \* Who else are you interviewing with? How do we compare to them? (What is your interest level?)
- \* Have you been offered any positions yet? (How likely are you to continue in the process with this company?)
- \* What do you think is the role of a chef/manager? What qualities should they possess? How would you describe your management style? Your personality? What motivates you? How do you motivate others? (This is a more in depth and specific line of questions pertaining to "Tell me about yourself.")
- \* What was the best company you ever worked for? The worst? The best boss you ever had? Your least favorite? Why? (Keep the negative in a positive light by highlighting what you learned from a bad situation.)
- \* What are some of your greatest accomplishments? (What are you professionally most proud of?)
- \* Tell me about your cost control abilities? What have you done to help or improve your financial results? (Have specific examples, know your numbers.)
- \* How would your supervisor/fellow managers/employees describe you? (This is more "Tell me about yourself." The answer should be consistent with the answers to the other similar questions.)
- \* Have you ever been involved in confrontation with a guest/employee/supervisor at work? How did you resolve it? (Have specific examples ready that highlight your skills of conflict resolution.)
- \* How would you handle the following situation?&. (Again, honest and consistent answers.)
- What are your career goals? Where do you see yourself in 3/5/10 years? What are you looking for in a job? (Do you have a plan for yourself? If not, can the restaurant expect you to have a plan for their success?)
- \* What makes you an effective manager/chef? (Are you consistent, firm but fair, willing to share the store's vision and the glory?)



- \* What are your strengths? Weakness? What are you doing to improve your weakness? What are some of your greatest achievements or successes? What are some of your worst failures? (Don't use a strength overemphasized as a weakness, i.e. "I work too hard." Be honest and always finish the statement with what you are actively doing to overcome that.)
- \* Why did you leave your last job? Why do you want to leave your current position? (Money is not your best answer here. What else is motivating you?)
- \* What do you like least about being a manager/chef? (Honesty is the best policy. How can you control/correct what you don't like?)
- \* Give me an example when you...
- \* What upsets you/tries your patience? (And what you can or are doing to prevent that situation.)
- \* How long do you think you will stay with our company? (Do you have a 5 year plan?)
- \* What makes you the best candidate for this position? What do you think you bring to the table? (This is your turn to toot your horn. Stick to specific and relevant attributes, strengths, abilities, and knowledge.)
- \* What questions do you have for me? (Know what you want to know about the company. Ask any questions that haven't been answered to this point. It's very important that you understand this is not where you ask about salary, vacation, schedule requests, etc.

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#### Question # 28

Competency Based Deputy general manager interview questions:

#### Answer:-

- \* How do you react to instruction and criticism?
- \* If you were hiring a person for this job, what would you look for?
- \* Tell me about an important goal that you set in the past.
- \* When given an important assignment, how do you approach it?
- \* What are three positive things your last boss would say about you?

Emphasize benefits to the company. Answer Deputy general manager interview questions pertaining to job qualifications and skill sets honestly. It is meant to see whether or not you'll speak poorly of an employer.

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#### Question # 29

Deputy General Manager Interview Questions Regarding Team:

#### Answer:-

- \* Who is my line manager or the project leader to whom I will report? Can I meet him? (Some companies only let candidates meet the managers. Go figure.)
- \* Before I accept the job, can we do a lunch with the whole team to get to know each other?
- \* What is the demographic of the team? or Why are there so few women in senior positions here? (Diversity matters.)
- \* What sort of team environment do you promote? How do teams interact with one another?

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#### Question # 30

Situational Deputy general manager interview questions:

#### Answer:-

- \* What attracted you to this company?
- \* How do you evaluate your ability to handle conflict?
- \* What would make you happy in a job?
- \* You have not done this sort of job before. How will you succeed?
- \* What relevant experience do you have?

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#### Question # 31

Deputy General Manager Interview Questions Regarding Managers:

#### Answer:

- \* How much time do you spend in one-on-one meetings versus the time in team meetings?
- \* Give an example of something unexpected and how it was handled.
- \* How do you measure success? Where does that measurement stand now? What actions are you taking to change the measurement(s) (in the right direction)? What have those actions done to the measurement(s)?
- \* How does your manager measure your success?
- \* What is your preferred method of communication? Phone calls, e-mail, informally, in meetings, only when necessary? How much contact will I have with you?
- \* Why do people typically leave your team? (The best answer probably is that they were promoted, but if they're leaving the company or seeking internal transfers you may have an opportunity to drill down and find out why. This is also a subtle way to ask how long the manager has been managing people.)

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#### Question # 32

Strengths and Weaknesses based Deputy general manager interview questions:

#### Answer:-

- \* Tell me about your strengths.
- \* What has been your most successful experience in speech making?
- \* How do you see your job relating to the overall goals?
- \* Tell us about the last time you had to negotiate with someone.
- \* What do you believe are your key strengths?

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## Question # 33

Communication skills based Deputy general manager interview questions:



#### Answer:-

- \* What support training would you require to be able to do this job?
- \* Do you have the qualities and skills necessary to succeed in your career?
- \* What do you see yourself doing within the first days of this job?
- \* What major challenges and problems did you face?
- \* What's most important to you in a new position?

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#### Question # 34

Deputy General Manager Interview Questions Regarding The company:

- \* What is your company vision? How do you reflect it in your daily work? (Most start-ups have big ideas but few conduct themselves in a way that will help them reach their goals.)
- \* How do benefits compare to sector averages?
- \* Could you explain the pay review system? Also, the performance review system?
- \* How comfortable are you with your company's financials? How has the current economic climate impacted business?

  \* When did the company have its last layoff? (What you really want to know, of course, is "How long until the most recently hired get laid off?") KIN.

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#### Question #35

Video Deputy general manager interview questions:

#### Answer:-

- \* How would you weigh a plane without scales?
- \* Situation in which you had to arrive at a compromise.
- \* Where do you see yourself in five years time?
- \* Describe a situation in which you had to collect information.
- \* What would you say are your strong points?

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#### Question # 36

Behavioral Deputy general manager interview questions:

- \* Give an example of a time you successfully worked on a team.
- \* What can you do for us that other candidates cant?
- \* Give examples of ideas you've had or implemented.
- \* Has anything ever irritated you about people you've worked with?
- \* What kind of personality do you work best with and why?

## Question # 37

Phone Deputy general manager interview questions:

#### Answer:-

- \* When were you most satisfied in your job?
- \* Do you prefer to work in a small, medium or large company?
- \* What are your long-term goals or career plans?
- \* What are you expecting from this firm in the future?
- \* What are three positive character traits you don't have?

The most important tip is that you have get yourself prepared carefully before the behavioral interview.

Think of actual examples you can use to describe your skills.

We recommend that you don't immediately respond to the question directly.

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#### Question # 38

Why do you want to work at ABC Company?

This should be directly related to the last question. Any research you've done on the company should have led you to the conclusion that you'd want to work there. After all, you're at the interview, right? Put some thought into this answer before you have your interview, mention your career goals and highlight forward-thinking goals and career plans.

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## Question #39

How did you hear about our this position?

Another seemingly innocuous interview question, this is actually a perfect opportunity to stand out and show your passion for and connection to the company. For example, if you found out about the gig through a friend or professional contact, name drop that person, then share why you were so excited about it. If you discovered the company through an event or article, share that. Even if you found the listing through a random job board, share what, specifically, caught your eye about the role.

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#### Question # 40

Tell me have you done anything to further your experience?

#### Answer-

This could include anything from night classes to hobbies and sports. If it's related, it's worth mentioning. Obviously anything to do with further education is great, but maybe you're spending time on a home improvement project to work on skills such as self-sufficiency, time management and motivation.

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#### Question # 41

Why do you want this job at Global Guideline?

#### Answer:-

Again, companies want to hire people who are passionate about the job, so you should have a great answer about why you want the position. (And if you don't? You probably should apply elsewhere.) First, identify a couple of key factors that make the role a great fit for you (e.g., "I love customer support because I love the constant human interaction and the satisfaction that comes from helping someone solve a problem"), then share why you love the company (e.g., "I've always been passionate about education, and I think you guys are doing great things, so I want to be a part of it").

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#### Question # 42

What is your understanding about Sensex and Nifty?

#### Answer:-

Both these things are indexes. This means that they are indicators that give us an idea whether the stocks have gone up or down. Sensex is the index of Bombay Stock Exchange, while Nifty is the index of National Stock Exchange.

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#### Question # 43

What do you know about the company Global Guideline?

#### Answer:-

Any candidate can read and regurgitate the company's "About" page. So, when interviewers ask this, they aren't necessarily trying to gauge whether you understand the mission-they want to know whether you care about it. Start with one line that shows you understand the company's goals, using a couple key words and phrases from the website, but then go on to make it personal. Say, "I'm personally drawn to this mission because..." or "I really believe in this approach because..." and share a personal example or two.

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#### Question # 44

How are you when you were working under pressure?

#### Answer:-

Once again, there are a few ways to answer this but they should all be positive. You may work well under pressure, you may thrive under pressure, and you may actually prefer working under pressure. If you say you crumble like aged blue cheese, this is not going to help you get your foot in the door.

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#### Question # 45

Tell us would you rather work for money or job satisfaction?

#### Answer:-

It's not a very fair question is it? We'd all love to get paid a Trump-like salary doing a job we love but that's rare indeed. It's fine to say money is important, but remember that NOTHING is more important to you than the job. Otherwise, you're just someone looking for a bigger paycheck.

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#### Question # 46

Why should we hire you as Deputy General Manager?

#### Answer:-

When this question is asked, you can tell about your strengths and knowledge and how can you contribute towards the development of the bank.

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#### Question # 47

Please tell me what is your greatest professional achievement?

#### Answer:-

Nothing says "hire me" better than a track record of achieving amazing results in past jobs, so don't be shy when answering this interview question! A great way to do so is by using the S-T-A-R method: Set up the situation and the task that you were required to complete to provide the interviewer with background context (e.g., "In my last job as a junior analyst, it was my role to manage the invoicing process"), but spend the bulk of your time describing what you actually did (the action) and what you achieved (the result). For example, "In one month, I streamlined the process, which saved my group 10 man-hours each month and reduced errors on invoices by 25%."

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#### Question # 48

Can you please explain why are you leaving your current job?



#### Answer:-

This is a toughie, but one you can be sure you'll be asked. Definitely keep things positive-you have nothing to gain by being negative about your past employers. Instead, frame things in a way that shows that you're eager to take on new opportunities and that the role you're interviewing for is a better fit for you than your current or last position. For example, "I'd really love to be part of product development from beginning to end, and I know I'd have that opportunity here." And if you were let go? Keep it simple: "Unfortunately, I was let go," is a totally OK answer.

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#### Question # 49

Please tell me what motivates you to do a good job?

#### Answer-

The answer to this one is not money, even if it is. You should be motivated by life's noble pursuits. You want recognition for a job well done. You want to become better at your job. You want to help others or be a leader in your field.

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#### Question # 50

Tell us what other companies are you interviewing with?

#### Answer:-

Companies ask this for a number of reasons, from wanting to see what the competition is for you to sniffing out whether you're serious about the industry. "Often the best approach is to mention that you are exploring a number of other similar options in the company's industry," says job search expert Alison Doyle. "It can be helpful to mention that a common characteristic of all the jobs you are applying to is the opportunity to apply some critical abilities and skills that you possess. For example, you might say 'I am applying for several positions with IT consulting firms where I can analyze client needs and translate them to development teams in order to find solutions to technology problems."

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#### Question #51

Tell me is there anyone you just could not work with?

#### Answer:-

No. Well, unless you're talking about murderers, racists, rapists, thieves or other dastardly characters, you can work with anyone. Otherwise you could be flagged as someone who's picky and difficult if you say, "I can't work with anyone who's a Bronco's fan. Sorry."

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#### Question #52

Explain what type of work environment do you prefer?

#### Answer:

Hint: Ideally one that's similar to the environment of the company you're applying to. Be specific.

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#### Question # 53

Please explain what's your greatest strength?

#### Answer:

This is your chance to shine. You're being asked to explain why you are a great employee, so don't hold back and stay do stay positive. You could be someone who thrives under pressure, a great motivator, an amazing problem solver or someone with extraordinary attention to detail. If your greatest strength, however, is to drink anyone under the table or get a top score on Mario Kart, keep it to yourself. The interviewer is looking for work-related strengths.

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#### Question # 54

What is a time you exercised leadership?

#### Answer:-

Depending on what's more important for the the role, you'll want to choose an example that showcases your project management skills (spearheading a project from end to end, juggling multiple moving parts) or one that shows your ability to confidently and effectively rally a team. And remember: "The best stories include enough detail to be believable and memorable," says Skillings. "Show how you were a leader in this situation and how it represents your overall leadership experience and potential."

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#### Question # 55

Tell us what are you looking for in a new position?

#### Answer:

Hint: Ideally the same things that this position has to offer. Be specific.

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#### Question # 56

So, explain me why I should hire you?

#### Answer:-

As I'm sure you know, "because I'm great" or "I really need a job" are not good answers here. This is a time to give the employer a laundry list of your greatest talents



that just so happen to match the job description. It's also good to avoid taking potshots at other potential candidates here. Focus on yourself and your talents, not other people's flaws.

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#### Question #57

Can you explain why you changed career paths?

#### Answer:

Don't be thrown off by this question-just take a deep breath and explain to the hiring manager why you've made the career decisions you have. More importantly, give a few examples of how your past experience is transferrable to the new role. This doesn't have to be a direct connection; in fact, it's often more impressive when a candidate can make seemingly irrelevant experience seem very relevant to the role.

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#### Question #58

Please tell me what's your biggest weakness?

#### Answer:-

If you're completely honest, you may be kicking yourself in the butt. If you say you don't have one, you're obviously lying. This is a horrible question and one that politicians have become masters at answering. They say things like "I'm perhaps too committed to my work and don't spend enough time with my family." Oh, there's a fireable offense. I've even heard "I think I'm too good at my job, it can often make people jealous." Please, let's keep our feet on the ground. If you're asked this question, give a small, work-related flaw that you're working hard to improve. Example: "I've been told I occasionally focus on details and miss the bigger picture, so I've been spending time laying out the complete project every day to see my overall progress."

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#### Question # 59

What would your first 30, 60, or 90 days look like as Deputy General Manager?

#### Answer:-

Start by explaining what you'd need to do to get ramped up. What information would you need? What parts of the company would you need to familiarize yourself with? What other employees would you want to sit down with? Next, choose a couple of areas where you think you can make meaningful contributions right away. (e.g., "I think a great starter project would be diving into your email marketing campaigns and setting up a tracking system for them.") Sure, if you get the job, you (or your new employer) might decide there's a better starting place, but having an answer prepared will show the interviewer where you can add immediate impact-and that you're excited to get started.

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#### Question # 60

Tell us would you rather be liked or feared?

#### Answer:

I have been asked this a lot, in various incarnations. The first time I just drew a blank and said, "I don't know." That went over badly, but it was right at the start of my career when I had little to no experience. Since then I've realized that my genuine answer is "Neither, I'd rather be respected." You don't want to be feared because fear is no way to motivate a team. You may got the job done but at what cost? Similarly, if you're everyone's best friend you'll find it difficult to make tough decisions or hit deadlines. But when you're respected, you don't have to be a complete bastard or a lame duck to get the job done.

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#### Question #61

Suppose you were an animal then which one would you want to be?

#### Answer:-

Seemingly random personality-test type questions like these come up in interviews generally because hiring managers want to see how you can think on your feet. There's no wrong answer here, but you'll immediately gain bonus points if your answer helps you share your strengths or personality or connect with the hiring manager. Pro tip: Come up with a stalling tactic to buy yourself some thinking time, such as saying, "Now, that is a great question. I think I would have to say..."

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#### Question # 62

Have you heard about SLR Rate?

#### Answer:-

It is the minimum amount or the percentage of deposits that should be kept by a bank with Reserve Bank of India in the form of any security. In short, it is the ratio between the cash and approved security.

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#### Question #63

Explain how to deal with pressure or stressful situations?

#### Answer:

"Choose an answer that shows that you can meet a stressful situation head-on in a productive, positive manner and let nothing stop you from accomplishing your goals," says McKee. A great approach is to talk through your go-to stress-reduction tactics (making the world's greatest to-do list, stopping to take 10 deep breaths), and then share an example of a stressful situation you navigated with ease.

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#### Question # 64



Tell us what do you like to do outside of work?

#### Answer:-

Interviewers ask personal questions in an interview to "see if candidates will fit in with the culture [and] give them the opportunity to open up and display their personality, too," says longtime hiring manager Mitch Fortner. "In other words, if someone asks about your hobbies outside of work, it's totally OK to open up and share what really makes you tick. (Do keep it semi-professional, though: Saying you like to have a few beers at the local hot spot on Saturday night is fine. Telling them that Monday is usually a rough day for you because you're always hungover is not.)"

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#### Question #65

What do you know about CRR Rate?

#### Answer:-

CRR stands for Cash Reserve Ratio. It is the amount of funds that a commercial bank will have to keep with the reserve bank. If a bank brings down the rate with the RBI, the reserve will automatically come down and if there is an increase, there will be an increase in the reserve as well.

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#### Question # 66

Do you generally speak to people before they speak to you?

#### Answer:-

It depends on the circumstances.

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#### Question # 67

Tell me what exactly is it in your background that makes you feel like you are qualified for this position?

#### Answer:

The best type of response is an anecdote of an experience the candidate had which is germane to the requirements of the position.

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#### Question #68

What is repo rate and reverse repo rate?

#### Answer:

Repo rate is nothing, but the price at which the Reserve Bank of India gives some money as loan to the banks, while reverse repo is the cost at which money is taken by RBI from commercial bank. It is this rate that is responsible for controlling the inflation.

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#### Question # 69

Which past manager has liked you the least, and what would this person tell me about you?

#### Answer:

Here's a doozy of a question that tests not only your self-awareness but also demands that you talk about your weaknesses from the perspective of others. "A good way to approach this one is to be positive about your past relationships at work, be honest about your shortcomings, and be candid about what you have learned,"

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#### Question # 70

Tell me what's a time you disagreed with a decision that was made at work?

#### Answer:-

Everyone disagrees with the boss from time to time, but in asking this interview question, hiring managers want to know that you can do so in a productive, professional way. "You don't want to tell the story about the time when you disagreed but your boss was being a jerk and you just gave in to keep the peace. And you don't want to tell the one where you realized you were wrong," says Peggy McKee of Career Confidential. "Tell the one where your actions made a positive difference on the outcome of the situation, whether it was a work-related outcome or a more effective and productive working relationship."

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#### Question #71

If you could start your career again, what would you do differently?

#### Answer:

Nothing ... I am happy today, so I don't want to change my past.

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#### Question # 72

Tell us If there were three of your closest friends sitting right here, what would they say about you?

#### Answer:

This answer tells me more about the social skills of the applicant and their ability to get along with others in the office. It also gives me more insight into their real personality.

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#### Question #73

Tell me about a challenge or conflict you have faced at work, and how you dealt with it?

#### Answer-

In asking this interview question, "your interviewer wants to get a sense of how you will respond to conflict. Anyone can seem nice and pleasant in a job interview, but what will happen if you're hired and Gladys in Compliance starts getting in your face?" says Skillings. Again, you'll want to use the S-T-A-R method, being sure to focus on how you handled the situation professionally and productively, and ideally closing with a happy ending, like how you came to a resolution or compromise.

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#### Question #74

How would you describe the essence of success? According to your definition of success, how successful have you been so far?

#### Answer:-

Think carefully about your answer and relate it to your career accomplishments.

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#### Question #75

How do you drive car?

#### Answer:-

While there is really no right or wrong answer, I can often deduce the overall work style of a job candidate by their response. If they say they are a cautious, careful driver I tend to learn that they are a little gun shy when it comes to making decisions at work as it relates to their daily responsibilities. They often will need a secondary party before they can move forward. If they respond that they are fast or aggressive or they get where they need to when they need to and on time, I often deduce that the candidate has a more confident, determined approach.

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#### Question # 76

Please tell me what do you consider to be your weaknesses?

#### Answer:-

What your interviewer is really trying to do with this question-beyond identifying any major red flags-is to gauge your self-awareness and honesty. So, "I can't meet a deadline to save my life" is not an option-but neither is "Nothing! I'm perfect!" Strike a balance by thinking of something that you struggle with but that you're working to improve. For example, maybe you've never been strong at public speaking, but you've recently volunteered to run meetings to help you be more comfortable when addressing a crowd.

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#### Question #77

What is the toughest part of a job for you?

#### Answer:

Be honest. Remember, not everyone can do everything.

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#### Question # 78

How long would it take you to make a meaningful contribution to our firm Global Guuideline?

#### Answer:-

Not long at all -- you expect only a brief period of adjustment to the learning curve.

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#### Question #79

How many tennis balls can you fit into limousine?

#### Answer:-

1,000? 10,000? 100,000? Seriously?

Well, seriously, you might get asked brainteaser questions like these, especially in quantitative jobs. But remember that the interviewer doesn't necessarily want an exact number-he wants to make sure that you understand what's being asked of you, and that you can set into motion a systematic and logical way to respond. So, just take a deep breath, and start thinking through the math. (Yes, it's OK to ask for a pen and paper!)

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#### Question # 80

Why should we hire you as Deputy General Manager at Global Guideline?

#### Answer:

This interview question seems forward (not to mention intimidating!), but if you're asked it, you're in luck: There's no better setup for you to sell yourself and your skills to the hiring manager. Your job here is to craft an answer that covers three things: that you can not only do the work, you can deliver great results; that you'll really fit in with the team and culture; and that you'd be a better hire than any of the other candidates.

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#### Question #81

Suppose If I yelled from my office, "Hey, bring me a cup of coffee!" how would you respond?



#### Answer:-

I ask both men and women this question and I look for body language and their verbal response. If the question was met with a smile or a slight shrug, it indicates a sense of humor and an easy-going nature. In their verbal response I am looking for an applicant willing to do whatever it takes to help the team find success but always like to hear, "I'd get it for you -- and then show you how to get it yourself the next time.

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#### Question #82

Tell us how would your boss and co-workers describe you?

#### Answer:

First of all, be honest (remember, if you get this job, the hiring manager will be calling your former bosses and co-workers!). Then, try to pull out strengths and traits you haven't discussed in other aspects of the interview, such as your strong work ethic or your willingness to pitch in on other projects when needed.

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#### Question #83

Please give me your definition of a .... (the position for which you are being interviewed)?

#### Answer:-

Keep it brief -- give an action- and results-oriented definition.

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#### Question #84

If money was not a factor, what job would you do all day?

#### Answer:-

To be completely effective in any company, the candidate needs to feel passionate about what they are doing. Employees that settle eventually cost a company far more lost revenue than the hour wasted on interviewing the wrong person.

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#### Question #85

Explain why were you fired?

#### Answer:-

OK, if you get the admittedly much tougher follow-up question as to why you were let go (and the truth isn't exactly pretty), your best bet is to be honest (the job-seeking world is small, after all). But it doesn't have to be a deal-breaker. Share how you've grown and how you approach your job and life now as a result. If you can position the learning experience as an advantage for this next job, even better.

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#### Question #86

What was the last book you read? Movie you saw? Sporting event you attended?

#### Answer:

Talk about books, sports or films to show that you have balance in your life.

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#### Question #87

How long would you stay with us as Deputy General Manager?

#### Answer:

As long as we both feel I'm contributing, achieving, growing, etc.

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#### Question #88

Tell us are you creative?

#### Answer:-

Yes. Give examples that relate to your current job.

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### Question #89

Tell us what are you currently reading?

#### Answer:

I have found in nearly 30 years of experience, those who read are stronger employees, more creative and can be more objective.

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#### Question # 90

Why do you want to work here with us?

Answer:-



It helps me instantly find out if the applicant has done any research on the company and if they will take as much pride in their job as I do.

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#### Question #91

Are you a leader?

#### Answer:-

Absolutely! Cite specific examples using your current job as a reference point.

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#### Question # 92

Do you know what is fiscal deficit?

#### Answer:-

It is a situation, wherein the total expenditure of the government exceeds its total income. This cannot be compared to debts as these are nothing, but the collection of yearly deficits.

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#### Question #93

Explain what are your future goals?

#### Answer:-

Avoid, "I would like the job you advertised." Instead, give long-range goals.

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#### Question #94

Tell us what is your dream job?

#### Answer:-

Along similar lines, the interviewer wants to uncover whether this position is really in line with your ultimate career goals. While "an NBA star" might get you a few laughs, a better bet is to talk about your goals and ambitions-and why this job will get you closer to them.

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#### Question #95

What career options do you have at the moment?

#### Answer:

"I see three areas of interest..." Relate those to the position and industry.

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## Question # 96

Can you please tell me a little more about yourself?

#### Answer:-

This question seems simple, so many people fail to prepare for it, but it's crucial. Here's the deal: Don't give your complete employment (or personal) history. Instead give a pitch-one that's concise and compelling and that shows exactly why you're the right fit for the job. Start off with the 2-3 specific accomplishments or experiences that you most want the interviewer to know about, then wrap up talking about how that prior experience has positioned you for this specific role.

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#### Question # 97

Tell me what you felt was unfair to you in your last job?

#### Answer:

That Works, a human resources management and consulting agency. "And you don't hire liars.", the fact is that things are guaranteed to feel unfair at some point-it's all too common-and he wants to know how you deal with it before he hires you.

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#### Question # 98

How would you describe your own personality?

#### Answer:-

Balanced is a good word to use, but remember the type of company you are interviewing at. Some companies may want someone who is aggressive and a go-getter.

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#### Question #99

Tell us what you would like me to know about you?

#### Answer:-

With this question alone, I am able to discern what is most important to the candidate, what their hobbies and interests are, their communication skills, their sense (or lack of) humor, their presentation comfort level, their educational background, their grasp of what the position entails, and their work style.



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#### Question # 100

What skills are you lacking?

#### Answer:

How you explain your biggest weakness is one of the most telling interview questions of all. "Interviewees show up thinking they should just be talking about what they're great at, but I'm more interested in where the gaps are and if they are self-critical,"

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#### Question # 101

Tell me a joke that would not offend anyone?

#### Answer:-

This breaks the ice, shows the ability to think on their feet and if they can enjoy working together. Whatever joke is told, it almost always leads to a story.

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#### Question # 102

Can you justify why was there a gap in your employment?

#### Answer.

If you were unemployed for a period of time, be direct and to the point about what you've been up to (and hopefully, that's a litany of impressive volunteer and other mind-enriching activities, like blogging or taking classes). Then, steer the conversation toward how you will do the job and contribute to the organization: "I decided to take a break at the time, but today I'm ready to contribute to this organization in the following ways."

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#### Question # 103

Tell us what is your management style?

#### Answer:-

The best managers are strong but flexible, and that's exactly what you want to show off in your answer. (Think something like, "While every situation and every team member requires a bit of a different strategy, I tend to approach my employee relationships as a coach...") Then, share a couple of your best managerial moments, like when you grew your team from five to 15 or coached an underperforming employee to become the company's top salesperson.

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#### Question # 104

What are you most proud of in your career?

#### Answer:-

The best way to answer this question is to tell them one significant accomplishment and explain why you are proud of it. In other words, how did your proud moment impact the bottom line, overcome a hurdle or knock out a personal goal?

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