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# Daiwa Capital Advisors Job Interview Preparation Guide.

### Question #1

Are you good at working in a team As Daiwa Capital Advisors?

### Answer:-

Before you answer, consider how you best contribute to a team:

- \* Do you get along easily with people?
- \* Are you an effective collaborator?
- \* Can you communicate with people from various backgrounds and with different personalities?
- \* Can you motivate people?
- \* Do you know how to push back tactfully?
- \* Can you mediate conflicts?
- \* Can you deal with difficult personalities?

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### Question # 2

What qualities do you look for in a boss?

# Answer:

Remain optimistic and do not be too specific. Good attributes include moral character, honesty, and intelligence since managers usually believe they possess these qualities.

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# Question # 3

Can you tell me a little about yourself?

# Answer:

This question seems simple, so many people fail to prepare for it, but it's crucial. Here's the deal: Don't give your complete employment (or personal) history As Daiwa Capital Advisors. Instead give a pitch-one that's concise and compelling and that shows exactly why you're the right fit for the job. Start off with the 2-3 specific accomplishments or experiences that you most want the interviewer to know about, then wrap up talking about how that prior experience has positioned you for this specific role.

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# Question # 4

How well do you know our company?

# Answer:

Well, a developed company that is gradually building their reputation in the competitive world.

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# Question # 5

Do you ever take work home with you?

# Answer:-

Here are two great sample answers that might help get you started:

- \* I am an extremely organized person, so I tend to be able to get my work done at work. However, if the need arose I would not be against taking work home. I try not to make it a habit, since I do value my free time. I do realize though that the work we do is important, and sometimes you have to do what needs to be done.
- \* I do not shy away from taking work home with me. I know that meeting deadlines and doing outstanding work sometimes means taking a bit of it home. I do not have a problem doing that when the need arises.
- \* Make sure to give an honest answer. Lying about taking work home may turn out badly for you if it is required and you do not do it.

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# Question # 6

Give me an example of a time when you were able to successfully communicate with another person even when that individual may not have personally liked you (or



vice versa). How did you handle the situation? What obstacles or difficulties did you face? How did you deal with them?

### Answer:

First, the key is to state the differences in personality to give the interviewer some background. Second, you want to discuss how that was affecting the situation. Third, show how you were able to adapt to the way the person wanted to be communicated with to achieve your goals

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# Question #7

How do you think your colleagues at your last job would describe you?

### Answer-

While your CV will say a lot about your work history As Daiwa Capital Advisors, the interviewer will most likely look for greater detail with questions such as this. Be positive about previous experience, highlighting your own strengths.

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### Question #8

If the company you worked for was doing something unethical or illegal, what would you do?

### Answer:-

Report it to the leaders within the company. True leaders understand business ethics are important to the company's longevity

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### Question # 9

Did you consider yourself a team player?

### Answer:-

Of course you're a team player - who isn't. But a simple yes probably isn't the response the interviewer is looking for. Be ready to provide specific example of how you've worked as part of a cohesive team to get things accomplished and how you've focus on team performance rather than individual performance. Make sure not to brag as this will make it appear as that you're more concerned about your own performance and accomplishments than those of the team.

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# Question # 10

Name five characteristics that describe you?

### Answer:-

Here are a few you could choose from:

Hard working, strong willed, persistent, intelligent, adept, amicable, friendly, collaborative, eager, humble.

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# Question # 11

Where do you see yourself in five years? Ten years?

# Answer:

Bad Answer: A generic or uninspired answer. Also, answers that show that this career/company is just a temporary stop for them.

Good answer: One that shows the candidate has thought about this question, has plans, and that those plans align with the job and a career path that is possible in the company. You want to see that this candidate is a good long term investment.

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# Question # 12

What do you think about Teamwork?

# Answer:-

I enjoy teamwork and am used to shift work. I think I would adapt well to the role. I am looking for new challenges As Daiwa Capital Advisors and I know I would learn a lot as cabin crew, not just about people and places, but skills like first aid too, how can I help others with in my limits.

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# Question # 13

Who has been an inspiration for you?

# Answer:-

Cite your role models (possible examples could be your parents, people successful in the industry, world leaders, etc)

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# Question # 14

Your client is upset with you for a mistake you made, how do you react?

# Answer:

Acknowledge their pain - empathize with them. Then apologize and offer a solution to fix the mistake.

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# Question # 15



What is your dream job?

### Answer:-

There is almost no good answer to this question, so don't be specific. If you tell the interviewer that the job you're applying for with his/her company is the perfect job you may loose credibility if you don't sound believable (which you probably won't if you're not telling the truth.) If you give the interviewer some other job the interviewer may get concerned that you'll get dissatisfied with the position if you're hired. Again, don't be specific. A good response could be, "A job where my work ethic and abilities are recognized and I can make a meaningful difference to the organization."

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### Question # 16

Can you describe your ideal boss/supervisor?

### Answer:-

During the interview As Daiwa Capital Advisors process employers will want to find out how you respond to supervision. They want to know whether you have any problems with authority, If you can work well as part of a group (see previous question) and if you take instructions well etc.

Never ever ever, criticize a past supervisor or boss. This is a red flag for airlines and your prospective employer will likely assume you are a difficult employee, unable to work in a team or take intruction and side with your former employer.

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### Question #17

Do you have any blind spots?

### Answer:-

This question is often meant to trick candidates since acknowledgment of blind spots would indicate they were aware of them. Also, do not disclose bad habits or other personal concerns. Let the interviewer find out about your personal flaws through the course of the interview without directly stating these flaws.

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### Question # 18

Tell me about a time when you had to make a decision without all the information you needed. How did you handle it As Daiwa Capital Advisors? Why? Were you happy with the outcome?

### Answer-

In many scenarios, you will not have all the information needed. The key is to make the best possible decision based on what you deem to be a sufficient amount of information.

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# Question # 19

What have you done to improve your skills over the past year As Daiwa Capital Advisors?

# Answer:-

You'll want to be prepare with some very specific examples of what you've done over the last year and what you're currently doing to improve your professional knowledge and skill set as well as anything else you're doing the shows self improvement.

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# Question # 20

What is your greatest professional achievement?

# Answer:

Nothing says "hire me" better than a track record of achieving amazing results in past jobs As Daiwa Capital Advisors, so don't be shy when answering this interview question! A great way to do so is by using the S-T-A-R method: Set up the situation and the task that you were required to complete to provide the interviewer with background context (e.g., "In my last job as a Daiwa Capital Advisors, it was my role to manage the invoicing process"), but spend the bulk of your time describing what you actually did (the action) and what you achieved (the result). For example, "In one month, I streamlined the process, which saved my group 10 man-hours each month and reduced errors on invoices by 25%."

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# Question # 21

Explain me about a problem or disagreement you had with previous supervisor?

# Answer:

This question is trap. It is meant to see whether or not you'll speak poorly of an employer. No one wants to hire someone who's going to speak poorly of them down the road. Stay upbeat and positive - and most of all don't say anything negative about a previous employer.

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# Question # 22

How do you think you might fit this position As Daiwa Capital Advisors?

# Answer:

An important part of research before the interview is what the company does and how the job role relates to that. This includes the company philosophy and working methods. Questions such as this seek to find out how a candidate will fit into the organisation As Daiwa Capital Advisors. Answer positively; including practical examples of how you anticipate you would perform in the new role.

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### Question # 23

How well do you know this industry?

### Answer-

Two things businesses need to pay attention to in their industries are what their competition is doing and the customers. You may not always agree with your competitors but it is important to be aware of what changes they are making. Very well. I have been in the industry for over 6 years.

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# Question # 24

Do you work well on a team? How would you define teamwork?

### Answer:-

I would define team work as getting the job done As Daiwa Capital Advisors whether that means if I have to do more then the guy next to me as long as the work gets finished.

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### Question # 25

What's been your biggest failure to date?

### Answer-

Describe your biggest failure and discuss what you've learned from it and ideally how you've been successful since because of that lesson.

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### Question # 26

Why did you choose your major in college or tech school?

### Answer:-

People usually choose their major based on their passions or the career path they want to head towards.

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### Question # 27

Tell me about a time when you were held accountable for a problem that you hadn't caused?

### Answer:

If someone puts the blame on you (incorrectly), the best thing you can do is NOT to retaliate. You want to make it known that you were not to blame (explain all the facts) and then focus on fixing the problem in the best way possible.

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# Question # 28

Describe your work style?

# Answer:

Describe the positive aspects of your work style if possible, including: work ethic, attention to detail, interpersonal skills, skill sets (analytical or otherwise), leadership abilities, communication skills.

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# Question #29

What motivates you to succeed?

# Answer:-

Your interviewer will likely want to know the reasons why you will remain motivated to do your best during your employment with the company As Daiwa Capital Advisors. Perhaps you are interested in being challenged, but you may also have interest in being recognized for your hard work in the form of the number of sales you can attain. A great example answer for this question is "I always do my best in everything, including my job. I take pride in my success, and I also want the company for which I work to be successful. Being affiliated with a company that is known for its excellence is very important to me."

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# Question # 30

How do you handle conflicts with people you supervise?

# Answer:

At first place, you try to avoid conflicts if you can. But once it happens and there's no way to avoid it, you try to understand the point of view of the other person and find the solution good for everyone. But you always keep the authority of your position.

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# Question # 31

Describe to me a time where you had to make a hard decision As Daiwa Capital Advisors?

# Answer:-

Hard decisions are hard for a reason. It could dramatically effect the company. It could affect other workers. So if you have a story about how you made a hard decision and had a good outcome, share that. If you have one where the outcome wasn't great, explain how you would have changed the way you approached the decision to show you learned how to improve.



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### Question #32

If someone had to say something negative to you, what would they say?

### Answer:

Again, be honest about sharing a story here about someone who may not have gotten along with you in the office here and explain how you were able to fix that relationship or change your attitude/action to be a better person / coworker.

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### Question #33

Who was your favorite manager and why?

### Answer:-

Describe the attributes you liked about your favorite manager, typically attributes discussed are: Great at coaching, inspiring, motivating, empowering, trusting, delegating, leading, etc.

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### Question # 34

How did you find out about this job As Daiwa Capital Advisors? What do you know about the job?

### Answer:

Possible ways to find out about the job:

Online website listing, friend, professional referral, mentor, career fairs, networking events. You should know about the roles and responsibilities of the job and what they're looking for. Make sure you read up on that online beforehand or ask the person that referred you.

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### Question # 35

What are you most proud of?

### Answer-

You should be proud of all your achievements As Daiwa Capital Advisors! We just don't have time to hear them all as interviewers most likely. Focus on 1 really good achievement that showcases characteristics like the following: Integrity, competitiveness, resourcefulness, intelligence, persistence, and so forth.

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# Question # 36

How would you feel about working for someone who knows less than you As Daiwa Capital Advisors?

# Answer:

The reality is, the majority of the time someone is in a management/leadership position is because of their experience and past success. So they probably possess at least a unique set of knowledge from you. So you'll want to learn from them as much as possible. If it's not the case, then discuss how you would look for mentors in different departments to help your personal career development.

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# Question #37

Why are you interested in this type of job As Daiwa Capital Advisors?

# Answer:-

You're looking for someone who enjoys working with the elderly, or a caring, sociable, and nurturing person.

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# Question # 38

What type of personalities do you work best with and why?

# Answer:-

Think of which personalities you work best with (do you like outgoing, collaborative, personable working relationships and so forth?)

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# Question #39

What do you aspire to be?

# Answer:-

Discuss your aspirations for the near, immediate and long term. You want to show them you are thinking of making an impact now as well as the future.

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# Question # 40

What are your thoughts on social media for this role?

# Answer:-

Without a doubt, social media is becoming more and more pervasive in our jobs. You should stress that social media is not appropriate for personal use at work. However, if the company embraces social media in certain departments (for example marketing), then you may want to discuss how you could use it for work (as



long as it applies to your role).

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# Question #41

How have you achieved your success?

### Answer:

Discuss stories of how you've progressed over the years to achieve success. People relate best to stories.

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### Question # 42

Have you ever mentored anyone before? If yes, describe the situation?

# Answer:-

Describe a time where you've helped someone else. Mentor ships can be informal so as you've helped someone over a period of time that can certainly count. The key is to highlight how you utilized certain skills/attributes like coaching, teaching, patience, communication skills, and so forth to mentor that person.

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### Question # 43

What qualities do you believe are important to have as a manager?

### Answer-

Great managers tend to empower their employees to be successful through strong coaching. They understand how to manage relationships - this is commonly referred to emotional intelligence. They have to be able to handle both client and staff situations that require them to be calm under pressure to clearly think of solutions to complex problems. Most importantly they must be able to articulate the vision to the team and inspire them to work together to collectively achieve that goal

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### Question # 44

What types of situations do you consider "unfixable"?

### Answer-

Most situations are "fixable" - the ones that are not are typically related to business ethics (someone is cheating the company, someone is stealing, etc)

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# Question # 45

What was the most important task you ever had?

# Answer:-

There are two common answers to this question that do little to impress recruiters:

\* 'I got a 2.1'

\* 'I passed my driving test'

No matter how proud you are of these achievements, they don't say anything exciting about you. When you're going for a graduate job, having a degree is hardly going to make you stand out from the crowd and neither is having a driving licence, which is a requirement of many jobs.

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# Question # 46

What were the responsibilities of your last position As Daiwa Capital Advisors?

# Answer:-

If you want to show your ambition, you can discuss how you haven't reached all of your goals yet and in that sense aren't satisfied. However, if you want to discuss satisfaction from your job discuss an experience in which you achieved something.

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# Question # 47

What aspect of supervision do you find the most difficult?

# Answer:

Managing different personalities and keeping them focused on the goal at hand.

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# Question # 48

What do you look for in terms of culture -- structured or entrepreneurial?

# Answer:-

A good answer is to discuss the importance of having both elements in a company As Daiwa Capital Advisors. Structure is good to maintain a focus on priorities and making sure people are productive but having an entrepreneurial spirit can help cultivate new ideas that can truly help the company.

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# Question # 49

How much time do you need to join the organization As Daiwa Capital Advisors?



### Answer:-

You should be able to join it right away, barring plans you've already made (family travel, vacation, other obligations). The key is to simply be open in communication of what's already committed on your schedule. Most companies are accommodating. If they are not, weight the importance of joining that company vs. your plans.

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### Question #50

What type of work environment do you prefer?

### Answer:

Ideally one that's similar to the environment of the company you're applying to. Be specific.

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### Question # 51

How many square feet of pizza are eaten in the United States each month?

### Answer.

This is a classic guesstimate question where you need to think aloud. And so first off you round the U.S. population to 300 million people (it's actually about 315 million but rounding will be much easier and your interviewer will not score you lower for rounding). Then estimate how many people eat pizza. A decent educated guess is two out of every three people, or 200 million. Now let's say the average pizza-eating person eats pizza twice a month, and eats two slices at a time. That's four slices a month. If the average slice of pizza is perhaps six inches at the base and 10 inches long, then the slice is 30 square inches of pizza. So, four pizza slices would be 120 square inches (30 times 4).

Since one square foot equals 144 square inches (12 times 12), let's assume that each person who eats pizza eats one square foot per month. Since there are 200 million pizza-eating Americans, 200 million square feet of pizza are consumed in the U.S. each month. To summarize: 300 million people in America, 200 million eat pizza, average slice of pizza is six inches at the base and 10 inches long or 30 square inches, average American eats four slices of pizza a month, four pieces times 30 square inches equals 120 square inches (one square foot is 144 square inches), so let's assume one square foot per person, and thus one square foot times 200 million people equals 200 million square feet of pizza a month.

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### Question # 52

What's the most rewarding work you've ever done and why?

### Answer-

Companies love it when you discuss how you've made an impact on your teammates, clients, or partners in the business or in school. It should be rewarding because of the hard work and creative process that you've put into it.

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# Question # 53

What was the biggest professional risk you have taken and what was the outcome?

# Answer:

First discuss how you weighed the pros and cons of the risk and the results you'd believe you could achieve. Then discuss the action plan you put into place for it and outline that step by step. Then discuss the outcome and if it wasn't optimal talk about what you would do differently in hindsight.

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# Question # 54

What's the least rewarding work you've ever done and why?

# Answer:-

Describe work you've done that you feel doesn't take advantage of your full potential. For example, "I once had to make paper copies for my job and I feel it didn't take full advantage of my skills. However, it did teach me to be humble in my work and to appreciate a good opportunity when it arose to use my skills"

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# Question #55

Explain me about a time when you reached a goal within a tight deadline?

# Answer:-

I work well under pressure to meet deadlines without jeopardizing the quality of my work. I have always worked in a fast pace environment where we are constantly under pressure to achieve best results within a time frame.

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# Question # 56

What does "thinking outside the box" mean to you?

# Answer:-

It means not doing things exactly the same way as everyone else. You've got to challenge the status quo and bring something new to the business.

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# Question # 57

What would your first 30, 60, or 90 days look like in this role As Daiwa Capital Advisors?

# Answer:-



Start by explaining what you'd need to do to get ramped up. What information would you need? What parts of the company would you need to familiarize yourself with? What other employees would you want to sit down with? Next, choose a couple of areas where you think you can make meaningful contributions right away. (e.g., "I think a great starter project would be diving into your email marketing campaigns and setting up a tracking system for them.") Sure, if you get the job, you (or your new employer) might decide there's a better starting place, but having an answer prepared will show the interviewer where you can add immediate impact-and that you're excited to get started.

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# Question # 58

How would you rate your communication and interpersonal skills for this job As Daiwa Capital Advisors?

### Answer:-

These are important for support workers. But they differ from the communication skills of a CEO or a desktop support technician. Communication must be adapted to the special ways and needs of the clients. Workers must be able to not only understand and help their clients, but must project empathy and be a warm, humane presence in their lives.

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# Question #59

Do you think a leader should be feared or liked?

### Answer:

Liked. You want to work harder for people that inspire and motivate you. Fear only lasts for so long.

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### Question # 60

What techniques and tools do you use to keep yourself organized As Daiwa Capital Advisors?

### Answer:-

Utilizing a calendar, having a notebook with your "to do" list, focusing on your top 3 priorities each and every day, utilizing a systematic way of storing documents on your computer (like box.net)

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# Question # 61

There's no right or wrong answer, but if you could be anywhere in the world right now, where would you be?

### Answer:

Just be honest about where you'd like to be - you never know - you may end up bonding with the interviewer with the location. However, you want to stress that you want to work out of the location that you're interviewing for.

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# Question # 62

What schedule do you hope to work? Are you willing to work extra hours?

# Answer:-

Be honest. If you really want the job and are willing to work any schedule needed, say so. If, however, you have no intention of working late hours or weekends, simply let the interviewer know the hours that you are available to work. The same applies to extra hours. You are more likely to be hired if you are willing to work any time you are needed. However, saying that you are willing and then complaining about the hours once you start working is a recipe for disaster.

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# Question # 63

Does your boss know you're here today?

# Answer:

Usually, you probably haven't told your boss for obvious reasons. So it's ok to say that they do not. You don't want to upset the balance at your current job after all and nothing is guaranteed in an interview. The interviewer should understand this stance.

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# Question # 64

What are three positive things your last boss would say about you?

# Answer:-

It's time to pull out your old performance appraisals and boss's quotes. This is a great way to brag about yourself through someone else's words: "My boss has told me that I am the best designer he has ever had. He knows he can rely on me, and he likes my sense of humor."

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# Question # 65

Tell me about the last time you had to work with someone inside or outside of your department to accomplish a goal?

# Answer:

Show that you were communicative with that person and that you were able to collaborate effectively in sharing ideas and work tasks. They want to see that you can be a team player.

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# Question # 66

Why should the we hire you as this position As Daiwa Capital Advisors?

### Anewor-

This is the part where you link your skills, experience, education and your personality to the job itself. This is why you need to be utterly familiar with the job description as well as the company culture. Remember though, it's best to back them up with actual examples of say, how you are a good team player.

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