

Global Guideline.

https://globalguideline.com/

# **Auctioneer Job Interview Preparation Guide.**

#### Question #1

Can you tell me a little about yourself?

#### Answer:-

This question seems simple, so many people fail to prepare for it, but it's crucial. Here's the deal: Don't give your complete employment (or personal) history Regarding Auctioneer. Instead give a pitch-one that's concise and compelling and that shows exactly why you're the right fit for the job. Start off with the 2-3 specific accomplishments or experiences that you most want the interviewer to know about, then wrap up talking about how that prior experience has positioned you for this specific role.

Read More Answers.

#### Question # 2

How do you evaluate success Regarding Auctioneer?

#### Answer-

I evaluate success Regarding Auctioneer in different ways. At work, it is meeting the goals set by my supervisors and my fellow workers. It is my understanding, from talking to other employees, that the Global Guideline company is recognized for not only rewarding success but giving employees opportunity to grow as well.

Read More Answers.

## Question #3

How have you made an impact on your team in the past?

#### Answer:-

I would explain and show to him or her best way possible and if they have a better way then I will encourage him or her to let me know then we can see if it works or not Regarding Auctioneer.

Read More Answers.

## Question # 4

What critical component of this position Regarding Auctioneer makes the work challenging?

#### Answer:-

Heading information: This should include job title, pay grade or range, reporting relationship (by position, not individual), hours or shifts, and the likelihood of overtime or weekend work.

Summary objective of the job: List the general responsibilities and descriptions of key tasks and their purpose, relationships with customers, coworkers, and others, and the results expected of incumbent employees.

Qualifications: State the education, experience, training, and technical skills necessary for entry into this job.

Special demands: This should include any extraordinary conditions applicable to the job Regarding Auctioneer (for example, heavy lifting, exposure to temperature extremes, prolonged standing, or travel).

Job duties and responsibilities: Only two features of job responsibility are important: identifying tasks that comprise about 90 to 95 percent of the work done and listing tasks in order of the time consumed (or, sometimes, in order of importance).

Read More Answers.

## Question # 5

What do you think about Teamwork?

#### Answer:

I enjoy teamwork and am used to shift work. I think I would adapt well to the role. I am looking for new challenges Regarding Auctioneer and I know I would learn a lot as cabin crew, not just about people and places, but skills like first aid too, how can I help others with in my limits.

Read More Answers

#### Question # 6

Explain a time when you did not get along with your coworker?

#### Answer:



I used to lock heads with a fellows. We disagreed over a lot of things - from the care of civilians to who got what shifts to how to speak with a victim's family. Our personalities just didn't mesh. After three months of arguing, I pulled her aside and asked her to lunch. At lunch, we talked about our differences and why we weren't getting along. It turns out, it was all about communication. We communicated differently and once we knew that, we began to work well together. I really believe that talking a problem through with someone can help solve any issue.

Read More Answers.

#### Question #7

Suppose there are three light switches outside a room. Inside is a single light bulb, controlled by one of the three switches. You need to determine which switch operates the bulb. You can turn the switches on and off as many times as you wish (they are all off to begin with), but may only enter the room once. There is no one there to help you. The door to the room is closed, and there are no windows, so you cannot see inside. How can you discover which switch operates the bulb?

#### Answer:-

Do the following steps:

- \* 1. Turn ON two switches, and leave one OFF.
- \* 2. Wait a few minutes.
- \* 3. Turn one switch from ON to OFF. One is now ON and two are OFF
- \* 4. Enter the room. If the light is ON, it is controlled by the switch you left ON. If the light bulb is OFF, touch it. If it is warm it is controlled by the switch you turned ON and OFF. If it is cold, it is controlled by the switch you never turned on.

Read More Answers.

#### Question # 8

What are your salary requirements Regarding Auctioneer?

#### Answer-

The #1 rule of answering this question is doing your research on what you should be paid by using site like Global Guideline. You'll likely come up with a range, and we recommend stating the highest number in that range that applies, based on your experience, education, and skills. Then, make sure the hiring manager knows that you're flexible. You're communicating that you know your skills are valuable, but that you want the job and are willing to negotiate.

Read More Answers.

#### Question #9

What makes a product successful?

#### Answer:-

Basing on the monetization, these questions give you the chance to prove your personal try. Do not show extremely your optimism and pursue the unreality. Give your answers the reality.

It is useful to predict a five to ten- year- scenario of expectations in order to gain your targets that you set up and it is the period of time to see how your plans and targets are performed.

Therefore, the quality of the product and marketability of the mentioned industry need to be highlighted. This will help you to achieve the interviewer's attention and insurance to you personality and you can get the honest and long- term goals.

Read More Answers.

## Question # 10

Do you have good computer skills?

#### Answer:-

It is becoming increasingly important for medical assistants to be knowledgeable about computers. If you are a long-time computer user with experience with different software applications, mention it. It is also a good idea to mention any other computer skills you have, such as a high typing rate, website creation, and more.

Read More Answers.

#### Question # 11

Do you like to start personal relationships with other employees?

#### Answer:

Well, the right answer is yes and no. Good personal relations can improve the overall performance of a team. But on the other hand, you should not let your emotions to affect your decisions in work.

Read More Answers.

## Question # 12

Explain me about your experience working in this field Regarding Auctioneer?

#### Answer:-

I am dedicated, hardworking and great team player for the common goal of the company I work with. I am fast learner and quickly adopt to fast pace and dynamic area. I am well organized, detail oriented and punctual person.

Read More Answers

## Question # 13

How many square feet of pizza are eaten in the United States each month?

#### Answer:

This is a classic guesstimate question where you need to think aloud. And so first off you round the U.S. population to 300 million people (it's actually about 315 million but rounding will be much easier and your interviewer will not score you lower for rounding). Then estimate how many people eat pizza. A decent educated guess is two out of every three people, or 200 million. Now let's say the average pizza-eating person eats pizza twice a month, and eats two slices at a time. That's four slices a month. If the average slice of pizza is perhaps six inches at the base and 10 inches long, then the slice is 30 square inches of pizza. So, four pizza slices



would be 120 square inches (30 times 4).

Since one square foot equals 144 square inches (12 times 12), let's assume that each person who eats pizza eats one square foot per month. Since there are 200 million pizza-eating Americans, 200 million square feet of pizza are consumed in the U.S. each month. To summarize: 300 million people in America, 200 million eat pizza, average slice of pizza is six inches at the base and 10 inches long or 30 square inches, average American eats four slices of pizza a month, four pieces times 30 square inches equals 120 square inches (one square foot is 144 square inches), so let's assume one square foot per person, and thus one square foot times 200 million people equals 200 million square feet of pizza a month.

Read More Answers.

#### Question # 14

How would you observe the level of motivation of your subordinates?

#### Answer-

Choosing the right metrics and comparing productivity of everyone on daily basis is a good answer, doesn't matter in which company you apply for a supervisory role.

Read More Answers.

#### Question # 15

How would you rate your communication and interpersonal skills for this job Regarding Auctioneer?

#### Answer:-

These are important for support workers. But they differ from the communication skills of a CEO or a desktop support technician. Communication must be adapted to the special ways and needs of the clients. Workers must be able to not only understand and help their clients, but must project empathy and be a warm, humane presence in their lives.

Read More Answers.

#### Question # 16

How would your friends describe you?

#### Answer:-

My friends would probably say that I'm extremely persistent - I've never been afraid to keep going back until I get what I want. When I worked as a program developer, recruiting keynote speakers for a major tech conference, I got one rejection after another - this was just the nature of the job. But I really wanted the big players - so I wouldn't take no for an answer. I kept going back to them every time there was a new company on board, or some new value proposition. Eventually, many of them actually said "yes" - the program turned out to be so great that we doubled our attendees from the year before. A lot of people might have given up after the first rejection, but it's just not in my nature. If I know something is possible, I have to keep trying until I get it.

Read More Answers.

## Question # 17

What is your greatest weakness Regarding Auctioneer? What are you doing to improve it?

#### Answer:

I believe my biggest weakness Regarding Auctioneer is wanting to help anyone I can help. What I mean is I am willing to take on task that are not my job. I want to learn all I can. However, that has helped me get promoted or even asked to help in times of need in other department. I have been know as the "go to person" when help is needed.

Read More Answers.

#### Question # 18

What schedule do you hope to work? Are you willing to work extra hours?

#### Answer:-

Be honest. If you really want the job and are willing to work any schedule needed, say so. If, however, you have no intention of working late hours or weekends, simply let the interviewer know the hours that you are available to work. The same applies to extra hours. You are more likely to be hired if you are willing to work any time you are needed. However, saying that you are willing and then complaining about the hours once you start working is a recipe for disaster.

Read More Answers.

## Question # 19

What type of work environment do you prefer?

## Answer:-

Ideally one that's similar to the environment of the company you're applying to. Be specific.

Read More Answers.

## Question # 20

Why should the we hire you as this position Regarding Auctioneer?

#### Answer:

This is the part where you link your skills, experience, education and your personality to the job itself. This is why you need to be utterly familiar with the job description as well as the company culture. Remember though, it's best to back them up with actual examples of say, how you are a good team player.

Read More Answers

#### Question # 21

Tell me about a time when you had to give someone difficult feedback Regarding Auctioneer?



#### Answer:-

By asking this question, your interviewer hopes to learn whether you can communicate effectively, address issues in the workplace and motivate others during difficult times. Giving negative feedback requires honesty, thoughtfulness and tact. Answering this question well can help show an interviewer that you would be a good fit for a managerial position or a position that involves working closely with others.

Read More Answers.

#### Question # 22

What type of salary are you looking for?

#### Answer:-

This can be a very tricky question as the individual asking it is probably digging for something other than a simple answer to the question. We recommend that you don't immediately respond to the question directly. Instead, say something like, "That a difficult question. What is range for this position?" More often than not the interviewer will tell you. If the interviewer insists on direct answer you may want say that it depends on the details of the job - then give a wide salary range.

Read More Answers.

#### Question # 23

What is your dream job?

#### Answer:-

There is almost no good answer to this question, so don't be specific. If you tell the interviewer that the job you're applying for with his/her company is the perfect job you may loose credibility if you don't sound believable (which you probably won't if you're not telling the truth.) If you give the interviewer some other job the interviewer may get concerned that you'll get dissatisfied with the position if you're hired. Again, don't be specific. A good response could be, "A job where my work ethic and abilities are recognized and I can make a meaningful difference to the organization."

Read More Answers.

#### Question # 24

How do you propose to compensate for your lack of experience?

#### Answer:-

The first thing you should do is discuss experience you have the interviewer is unfamiliar with. Once that is detailed, tell the person conducting the interview that you are able to learn new tasks and information in a reasonable period of time and possess a strong work ethic. However, only state this if you can live up to these expectations.

Read More Answers.

#### Question # 25

What qualities do you look for in a boss?

#### Answer:-

Remain optimistic and do not be too specific. Good attributes include moral character, honesty, and intelligence since managers usually believe they possess these qualities.

Read More Answers.

#### Question # 26

What is your desired salary Regarding Auctioneer?

## Answer:-

Bad Answer: Candidates who are unable to answer the question, or give an answer that is far above market. Shows that they have not done research on the market rate, or have unreasonable expectations.

Good answer: A number or range that falls within the market rate and matches their level of mastery of skills required to do the job.

Read More Answers.

## Question # 27

Top 12 Stress Based Interview Questions Regarding Auctioneer:

## Answer:-

Some jobs require employees to work under stress, and some interviewers just like to see how applicants handle stressful questions.

There are many questions designed for putting the interviewee into an awkward situation, or throwing them off, to see how they do under stress. Here are some samples.

- 1. How do you feel this interview is going Regarding Auctioneer?
- 2. How would you handle undeserved criticism from a superior?
- 3. How many other jobs are you applying for?
- 4. What would you do if you saw a colleague stealing supplies or equipment?
- 5. What did you do when you had a boss you didn't get along with?
- 6. What would you do if a colleague took credit for your idea, and got a promotion?
  7. Was the stress of your previous job too much for you?
- 8. What would you do if a colleague admitted to lying on their resume to get the job? 9. What would you do if a customer verbally insulted you in front of co-workers?
- 10. What would you change about the design of a baseball hat?
- 11. Why were you fired from your previous job Regarding Auctioneer?
- 12. How successful do you think you've been so far?

Read More Answers.

## Question # 28



If you have multiple projects on your plate, how do you handle completing them on time?

#### Answer:

Prioritize based on business importance. Set clear timelines for each so that you know which ones to knock out first. Get your teammates to help if necessary.

Read More Answers.

#### Question # 29

The change in the business industry now requires you to have a new set of skills you have to learn, how do you react to that?

#### Answer-

First, find out which skills are the ones that you're currently lacking. Then identify what the steps would be to acquire/build those skills. Then take action to do so.

Read More Answers.

#### Question # 30

Tell me about a problem that you've solved in a unique or unusual way. What was the outcome? Were you happy or satisfied with it?

#### Answer:-

In this question the interviewer is basically looking for a real life example of how you used creativity to solve a problem.

Read More Answers.

#### Question #31

Tell me about a difficult decision you've made in the last year Regarding Auctioneer?

#### Answer-

We all have difficult decisions in our lives. Show how you were able to arrive at it and then how you decisively acted.

Read More Answers.

#### Question # 32

What motivates you to work Regarding Auctioneer?

#### Answer:-

Describe what makes you passionate about the work. It could be the company's vision, the product, your desire to succeed, the clients, your peers and so on. They key is to first understand what internally motivates you to do your job and then to emphasize that in a positive way

Read More Answers

## Question # 33

Why do you want to work in this industry Regarding Auctioneer?

#### Answer:-

Make sure you research the industry first. Then find at least 3 core things about that industry that you're passionate about (for example: how their solutions impact clients, their culture, the leadership, etc)

Read More Answers.

#### Question # 34

What are your lifelong dreams?

## Answer:-

If your dreams don't relate to the job closely, make sure you highlight aspects of the job that will help develop the skills that will help you with your dreams. Ideally, you want your dreams to relate strongly to the career path you're interviewing for though.

Read More Answers.

#### Question # 35

What did you major in and why?

#### Answer:-

Tell them your major and the motivations behind why you chose it and how it's helped to prep your of this potential job.

Read More Answers.

## Question #36

How have you achieved your success?

## Answer:-

Discuss stories of how you've progressed over the years to achieve success. People relate best to stories.

Read More Answers.

## Question # 37

What type of personalities do you work best with and why?

#### Answer:

Think of which personalities you work best with (do you like outgoing, collaborative, personable working relationships and so forth?)



#### Read More Answers.

#### Question #38

Describe yourself in three words?

#### Answer:-

Pick three adjectives but then back up each with a real life story that demonstrates those characteristics.

Read More Answers.

#### Question #39

How do you feel about this company's vision?

#### Answer:-

First find out where the company envisions itself in 3-5 years. If you can't find the vision of the company, that's probably a big question mark on the company itself. Once you do, identify how those company's visions align to your personal values and goals and then articulate how tightly correlated that is to the interviewer. For example - this company wants to be the #1 provider of green technology in the world and I feel strongly about that vision because we've got a chance to collectively impact the world to become a greener society and save our clients at the same time!

Read More Answers.

#### Question # 40

How important is the vision of the company to you?

#### Answer:-

It should be very important if you want a long standing career. Remember, you're investing your time, energy and earnings potential into a company so you want to make sure it's a sustainably successful company that will grow with you over the long haul.

Read More Answers.

#### Question # 41

Have you ever mentored anyone before? If yes, describe the situation?

#### Answer-

Describe a time where you've helped someone else. Mentor ships can be informal so as you've helped someone over a period of time that can certainly count. The key is to highlight how you utilized certain skills/attributes like coaching, teaching, patience, communication skills, and so forth to mentor that person.

Read More Answers

## Question # 42

What will your ramp time be before you become a meaningful contributor?

#### Answer:-

Companies want staff that can ramp quickly, but also want people who are realistic. So take into consideration how intense the job is and then give a good answer. For example, if you have simple responsibilities that don't require a huge development curve, then your ramp time will probably be shorter. If it's a complex set of skills that you need to develop, then your ramp time could be longer - the key is you have to explain why you believe that ramp time should be.

Read More Answers.

## Question # 43

What are your presentation skills like Regarding Auctioneer?

## Answer:-

Make sure you share a story that demonstrates your presentation skills in front of many people. If you are really brave, offer to give a snippet of that presentation to the interviewer. This will definitely be different from what most people do.

Read More Answers.

#### Question # 44

How do you act when you encounter competition?

#### Answer:-

This question is designed to see if you can rise the occasion. You want to discuss how you are the type to battle competition strongly and then you need to cite an example if possible of your past work experience where you were able to do so.

Read More Answers

## Question # 45

Give me an example of when you competed hard and won?

#### Answer:-

You can reference many different areas here when discussing a story of where you won in competition: Work experience (ideal), sports, clubs, classes, projects.

Read More Answers.

## Question # 46

What would you like to have accomplished by the end of your career?

#### Answer:-



Think of 3 major achievements that you'd like to accomplish in your job when all is said and done - and think BIG. You want to show you expect to be a major contributor at the company. It could be creating a revolutionary new product, it could be implementing a new effective way of marketing, etc.

Read More Answers

#### Question # 47

What's the most rewarding work you've ever done and why?

#### Answer:

Companies love it when you discuss how you've made an impact on your teammates, clients, or partners in the business or in school. It should be rewarding because of the hard work and creative process that you've put into it.

Read More Answers.

#### Question #48

What's the least rewarding work you've ever done and why?

#### Answer:

Describe work you've done that you feel doesn't take advantage of your full potential. For example, "I once had to make paper copies for my job and I feel it didn't take full advantage of my skills. However, it did teach me to be humble in my work and to appreciate a good opportunity when it arose to use my skills"

Read More Answers.

#### Question # 49

If I talked to your three biggest fans, who would they be and why?

#### Answer-

If you can reference three professionals with executive titles (CXO, VP, Director, Manager), that carries a lot of weight. Make sure you highlight how you've helped them achieve their biggest objectives and how that's made them your fan.

Read More Answers.

#### Question # 50

What would you do if our competitor offered you a position Regarding Auctioneer?

#### Answer:

I would weigh the offer and consider it, however, this company and this role is my first choice.

Read More Answers.

## Question # 51

What are you most proud of?

#### Answer:-

You should be proud of all your achievements Regarding Auctioneer! We just don't have time to hear them all as interviewers most likely. Focus on 1 really good achievement that showcases characteristics like the following: Integrity, competitiveness, resourcefulness, intelligence, persistence, and so forth.

Read More Answers.

#### Question # 52

What do you like to do?

#### Answer:-

Discuss your passions Regarding Auctioneer. Ideally if it's work related that's fantastic! If not, talk about your academic / extracurricular passions and WHY you enjoy them. For example: I love playing sports because of the team work aspect - it's fun winning together! (This example shows you're a team player)

Read More Answers.

#### Question # 53

What are the qualities of a good leader Regarding Auctioneer? A bad leader?

#### Answer:-

A good leader provides constructive criticism, motivates and inspires, coaches the mentee to be successful with their set of skills, and encourages them to push themselves. A bad leader only cares about his/her own interests and does not look out for the success of his/her staff.

Read More Answers.

## Question # 54

What kind of car do you drive?

#### Answer:-

The only time this might matter is if the job requires a certain type of car because of the responsibilities. For example, if you need to load a lot of construction materials into your car, you'll probably need a truck.

Read More Answers.

## Question # 55

What do you like to do for fun?

## Answer:-



Be open to sharing hobbies and activities that you enjoy. Make sure you're genuine about it and don't list off things you don't really like because if they ask you a follow up question it'll be harder for you to answer.

Read More Answers.

#### Question #56

If I were to give you this salary you requested but let you write your job description for the next year, what would it say?

#### Answer:

It should say the same thing - after all - if you think this salary is fair then it should suit the responsibilities!

Read More Answers.

#### Question # 57

Does your boss know you're here today?

#### Answer.

Usually, you probably haven't told your boss for obvious reasons. So it's ok to say that they do not. You don't want to upset the balance at your current job after all and nothing is guaranteed in an interview. The interviewer should understand this stance.

Read More Answers.

#### Question # 58

What have you done to prepare yourself to be a supervisor?

#### Answer:-

- 1. Learn from current supervisors (best practices)
- 2. Mentor others
- 3. Be exceptionally good at your current job so that it builds your credibility
- 4. Have a high emotional IQ

Read More Answers.

#### Question #59

How do you decide what to delegate and to whom?

#### Answer:-

Identify the strengths of your team members and their availability based on the priorities they have on their plate. From there, invest the tasks upon each member based on where you think you'll get the best return.

Read More Answers.

## Question # 60

Why did you select the University \_\_\_\_\_\_

#### Answer:

Discuss the academic program, the extracurricular program(s), the school spirit, the quality of your peers, and the professors.

Read More Answers.

## Question # 61

What makes you a good manager?

## Answer:-

Describe how you manage people, time, money and energy in the most effective manner to achieve the best return of that investment.

Read More Answers.

#### Question # 62

How will you approach learning this "new" job Regarding Auctioneer?

#### Answer:-

Interview peers and leaders/managers, read industry news, practice the skill sets needed, absorb information on the job as much as possible.

Read More Answers.

## Question # 63

In your last job what kinds of pressure did you encounter and how did you react Regarding Auctioneer?

#### Answer-

Do not show your fear or uneasiness in handling pressure. Everyone likes to have a worker who can handle pressure calmly and with a clear train of thought. Show how you would logically come to a conclusion in a pressure filled situation.

Read More Answers.

#### Question # 64

What kind of work interests you the most?

## Answer:-

You can talk about what you're passionate about. What motivates you. What excites you.



#### Read More Answers.

## Question #65

What role are you ready to take in a group?

#### Answer:

Ideally, you want to take on the role you're interviewing for, but you want to be flexible with your responsibilities Regarding Auctioneer if there are any changes.

Read More Answers.

#### Question #66

Tell me about the last time you missed a goal or deadline?

#### Answer-

Unless you're a completely perfect person, chances are you've messed up before on a goal/deadline. If so, discuss how you fell short and what you would have done in retrospect to achieve it.

Read More Answers.

#### Question # 67

When was the last time something upset you at work? What did you do?

#### Answer.

Almost everyone has an emotional moment related to work at some point - you're not alone. The key is to learn why you reacted that way and to focus not on the problem but HOW to resolve it. Another key component is to be aware of your emotional response so that you can learn to control it in the future in a calm way.

Read More Answers.

## Question # 68

How do you ensure all of your work gets accomplished in a productive manner?

#### Answer:-

The key is to prioritize what's important in your work and to stay organized to accomplish the tasks. A strong work ethic also helps.

Read More Answers.

# Law Enforcement Most Popular Interview Topics.

- 1 : Legal Counsel Frequently Asked Interview Questions and Answers Guide.
- 2 : Corporate Trainer Frequently Asked Interview Questions and Answers Guide.
- 3 : <u>Community Advocate Frequently Asked Interview Questions and Answers Guide.</u>
- 4: Real Estate Lawyer Frequently Asked Interview Questions and Answers Guide.
- 5 : Business Lawyer Frequently Asked Interview Questions and Answers Guide.
- 6: Personal Legal Adviser Frequently Asked Interview Questions and Answers Guide.
- 7 : <u>Judicial Clerk Frequently Asked Interview Questions and Answers Guide.</u>
- 8 : <u>Family Lawyer Frequently Asked Interview Questions and Answers Guide.</u>
- 9: Executive Recruiter Frequently Asked Interview Questions and Answers Guide.
- 10: Director Of Talent Frequently Asked Interview Questions and Answers Guide.

# **About Global Guideline.**

Global Guideline is a platform to develop your own skills with thousands of job interview questions and web tutorials for fresher's and experienced candidates. These interview questions and web tutorials will help you strengthen your technical skills, prepare for the interviews and quickly revise the concepts. Global Guideline invite you to unlock your potentials with thousands of <a href="Interview Questions and Answers">Interview Questions and Answers</a>. Learn the most common technologies <a href="Interview Questions and Answers">Interview Questions and Answers</a>. We will help you to explore the resources of the World Wide Web and develop your own skills from the basics to the advanced. Here you will learn anything quite easily and you will really enjoy while learning. Global Guideline will help you to become a professional and Expert, well prepared for the future.

- \* This PDF was generated from <a href="https://www.GlobalGuideline.com">https://www.GlobalGuideline.com</a> at **December 31st, 2023**
- \* If any answer or question is incorrect or inappropriate or you have correct answer or you found any problem in this document then don't hesitate feel free and <u>e-mail us</u> we will fix it.

You can follow us on FaceBook for latest Jobs, Updates and other interviews material. www.facebook.com/InterviewQuestionsAnswers

Follow us on Twitter for latest Jobs and interview preparation guides <a href="https://twitter.com/InterviewGuide">https://twitter.com/InterviewGuide</a>

Best Of Luck.

Global Guideline Team https://GlobalGuideline.com Info@globalguideline.com